Integrating supply and demand within the framework of mixed integer optimization problems

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### Introduction

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- 3 Linear formulation
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## Motivation





- Demand is given
- Configuration of the system
- Maximize revenues
- Here: MILP

#### Demand



- System configuration is known
- Demand prediction
- Maximize satisfaction
- Here: discrete choice models

## Integration of supply and demand



- Mathematical formulations of discrete choice models
  - Probabilistic
  - Nolinearity and nonconvexity
- Linear approach addressing
  - Nonconvex representation of probabilities
  - Wide class of discrete choice models
- High dimension of the problem: decomposition techniques

### State of the art

- Two main integration paradigms
  - Exogeneous utility (decision variables are not in the utility)
  - $\bullet\,$  Endogeneous utility  $\Rightarrow\,$  introduces nonlinearity and nonconvexity to the optimization model
- The assumption of exogeneously given demand might be unrealistic
- Endogenous utility provides a better representation of the demand...
- ... but the complexity increases



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# Utility



### Supply and demand

- Population of N individuals
- Set of alternatives  $\mathcal C$ 
  - artificial opt-out alternative
- C<sub>n</sub> ⊆ C subset of available alternatives to individual n

### Utility

 $U_{in} = V_{in} + \varepsilon_{in}$ : associated score with alternative *i* by individual *n* 

- V<sub>in</sub>: deterministic part
- ε<sub>in</sub>: error term

### **Behavioral assumption:** *n* chooses *i* if $U_{in}$ is the highest in $C_n$

## Probabilistic model

### Choice

A

$$w_{in} = \begin{cases} 1 & \text{if } n \text{ chooses } i \\ 0 & \text{otherwise} \end{cases} \qquad \qquad y_{in} = \begin{cases} 1 & \text{if } i \in \mathcal{C}_n \\ 0 & \text{otherwise} \end{cases}$$
$$\forall i \in \mathcal{C}, n \qquad \qquad \forall i \in \mathcal{C}, n \end{cases}$$

Availability

### Probabilistic model

- $\Pr(w_{in} = 1) = \Pr(U_{in} \ge U_{jn}, \forall j \in C_n)$  and *i* available  $(y_{in} = 1)$
- $D_i = \sum_{n=1}^{N} \Pr(w_{in} = 1)$
- D<sub>i</sub> is in general non linear

• Example: 
$$Pr(w_{in} = 1) = \frac{y_{in}e^{V_{in}}}{\sum_{j \in C} y_{jn}e^{V_{jn}}}$$
 (logit model)



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## Simulation



#### Simulation

- Assume a distribution for ε<sub>in</sub>
- Generate R draws  $\xi_{in1} \dots \xi_{inR}$
- r behavioral scenario
- The choice problem becomes deterministic

#### Demand model

$$U_{inr} = V_{in} + \xi_{inr} = \sum_{k} \beta_k x_{ink} + f(z_{in}) + \xi_{inr}$$

Endogeneous part of  $V_{in}$ 

- Decision variables x<sub>ink</sub>
- Assumption: linear

### Exogeneous part of Vin

- Other variables zin
- f not necessarily linear

(1)

# Availability of alternatives

### Operator level

 $y_{in}$  decision of the operator

$$y_{in} = 0 \ \forall i \notin C_n, n$$

#### Scenario level

yinr availability at scenario level (e.g. demand exceeding capacity)

$$y_{inr} \leq y_{in} \ \forall i, n, r$$
 (3)

(2

# Utility and availability

#### Auxiliary variables

$$\nu_{inr} = \begin{cases} U_{inr} & \text{if } y_{inr} = 1\\ I_{inr} & \text{if } y_{inr} = 0 \end{cases} \quad \forall i \in \mathcal{C}, n, r$$

### Linearizing constraints

$$l_{inr} \le \nu_{inr} \,\forall i, n, r \tag{4}$$

$$\nu_{inr} \le I_{inr} + M_{inr} y_{inr} \,\forall i, n, r \tag{5}$$

$$U_{inr} - M_{inr}(1 - y_{inr}) \le \nu_{inr} \,\forall i, n, r \tag{6}$$

$$\nu_{inr} \le U_{inr} \,\forall i, n, r \tag{7}$$

where  $I_{inr} \leq U_{inr} \leq m_{inr}$  and  $M_{inr} = m_{inr} - I_{inr}$ 

## Choice

Highest utilityChoice
$$U_{nr} = \max_{i \in C_n} \nu_{inr} \ \forall n, r$$
 $w_{inr} = \begin{cases} 1 & \text{if } U_{nr} = \nu_{inr} \\ 0 & \text{otherwise} \end{cases} \quad \forall i \in C, n, r$ 

Linearizing constraints

$$\nu_{inr} \leq U_{nr} \forall i \in C, n, r$$

$$U_{nr} \leq \nu_{inr} + M'_{inr}(1 - w_{inr}) \forall i \in C, n, r,$$

$$\sum_{i \in C} w_{inr} = 1 \forall n, r$$
(8)
(10)

where  $M'_{inr} = \max_{j \in C} \{m_{jnr}\} - I_{inr}$ 

#### Choice and availability

$$w_{inr} \leq y_{inr}, \forall i, n, r$$
 (11)



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## Maximization of revenues

### Application

- Operator selling services to a market, each service:
  - Price
  - Capacity (number of customers)
- Opt-out option denoted by i = 0
- Demand is price elastic and heterogenous
- Goal: best strategy in terms of capacity allocation and pricing

### Revenues

• *p<sub>in</sub>* price that individual *n* has to pay to access to service *i* (price as endogeneous variable in the utility function (1))

$$R_i = \frac{1}{R} \sum_{n=1}^{N} p_{in} \sum_{r=1}^{R} w_{inr}$$

• 
$$p_{in}$$
 endogenous variable  $\Rightarrow R_i$  non linear

# Pricing

### Revenues per alternative

- Discretization of the price  $\Rightarrow p_{in}^1, \dots, p_{in}^{L_{in}}$
- Binary variables  $\lambda_{\textit{inl}}$  such that  $p_{\textit{in}} = \sum_{l=1}^{L_{\textit{in}}} \lambda_{\textit{inl}} p_{\textit{in}}^{l}$  and

$$\sum_{\ell=1}^{L_{in}} \lambda_{in\ell} = 1, \forall i > 0, n$$
(12)

• Revenues from alternative *i*:

$$R_{i} = \frac{1}{R} \sum_{n=1}^{N} \sum_{l=1}^{L_{in}} \lambda_{inl} p_{in}^{l} \sum_{r=1}^{R} w_{inr}$$

Linearization of  $\alpha_{inrl} = \lambda_{inl} \cdot w_{inr}$ 

$$\lambda_{in\ell} + w_{inr} \le 1 + \alpha_{inr\ell}, \forall i > 0, n, r, \ell,$$
(13)

$$\alpha_{inr\ell} \le \lambda_{in\ell}, \forall i > 0, n, r, \ell,$$
(14)

$$\alpha_{inr\ell} \le w_{inr}, \forall i > 0, n, r, \ell.$$
(15)

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## Capacity

### Overview

- c<sub>i</sub> capacity of service i
- The model favors customers bringing higher revenues
- ... but generally customers arrive in a random order
- Priority list of individuals is assumed to be known

### Constraints

(

$$y_{inr} \ge y_{i(n+1)r} \,\forall i > 0, n, r \tag{16}$$

$$c_i(1-y_{inr}) \le \sum_{m=1}^{n-1} w_{imr} + c_i(1-y_{in}) \,\forall i > 0, n, r$$
 (17)

$$\sum_{m=1}^{n-1} w_{imr} \leq (c_i - 1) y_{inr} + (n-1)(1 - y_{inr}) \,\forall i > 0, \, n > c_i, r \qquad (18)$$

# Full model

### Objective function

$$\max \sum_{i>0} \frac{1}{R} \sum_{n=1}^{N} \sum_{\ell=1}^{L_{in}} p_{in}^{\ell} \sum_{r=1}^{R} \alpha_{inr\ell}$$

Demand  
$$D_i = \frac{1}{R} \sum_{r=1}^{R} \sum_{n=1}^{N} w_{inr}$$

### Constraints

- Utility: (1)
- Availability of alternatives: (2) and (3)
- Utility and availability: (4), (5), (6) and (7)
- Choice: (8), (9), (10) and (11)
- Pricing: (12), (13), (14) and (15)
- Capacity allocation: (16), (17) and (18)



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## Parking choices

### Original experiment

- [Ibeas et al., 2014] Modelling parking choices considering user heterogeneity
- Stated preferences data
- Analyze viability of an underground car park



Free on-Street Parking (FSP)

Free



Paid on-Street Parking (PSP)

Price levels: 0.6 and 0.8



Paid Underground Parking (PUP)

Price levels: 0.8 and 1.5

## Choice model

### Survey

- 197 respondents
- 8 scenarios: AT, TD, FEE

### Mixed Logit model

- Attributes: time to reach the destination (TD)
- Random parameters: access time (AT) and price (FEE)
- Socioeconomic characteristics: residence, age of the vehicle
- Interactions: price and low income, price and residence

## Price levels calculation

Algorithm

**Data**: Subset of *N*  **Initialization**: set a loose LB and UB for  $p_i^l$ ; **while** *improvement in the objective function* **do** divide the interval defined by the current LB and UB of  $p_i^l$ ; run the uncapacitated MILP for R = 100; define a new interval centered in the obtained  $p_i^l$ :  $[0.5p_i^l, 1.5p_i^l]$ ; **end** 

**Result**: set of price levels for alternative *i* 

#### Price levels

- PSP: 0.00, 0.33, 0.67, 1.00, 1.33, 1.67, 2.00, 2.33, 2.67, 3.00
- PUP: 0.00, 0.33, 0.67, 1.00, 1.33, 1.67, 2.00, 2.33, 2.67, 3.00

## Computational results: overview

#### Assumptions

- Subset of 25 individuals
- General price levels
- Uncapacitated vs. capacitated case
- Capacity of 10 inviduals for both PSP and PUP

	FSP			PSP			PUP		
Scenario	AT	TD	FEE	AT	ΤD	FEE	AT	ΤD	FEE
5	15	15	0	10	10	0.6	5	10	1.5

Case study

## Computational results: revenue and computational time





## Computational results: demand

Demand (uncapacitated case)

### Uncapacitated case



### Capacitated case



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# Conclusions and future work

### Conclusions

- General framework (any assumption can be made for  $\varepsilon_{in}$ )
- Linear formulation integrating demand and supply
- High dimensionality of the problem (N and R)
- Need for speeding up computational results

#### Future work

- Decomposable structure of the problem:
  - By simulation r
  - By individual n
- Lagrangian relaxation to decompose the problem:
  - Choice subproblem (user's side)
  - Pricing subproblem (operator's side)

## Questions?



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