Passenger satisfaction maximization within a demand-based optimization framework

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#### 1 Introduction

#### 2 Methodology

- 3 Proof of concept
- ④ Conclusions and future work



#### Motivation





- Negative externalities
- Revenue recycling
- Impact on the social welfare

- Demand-based optimization
- Operator's point of view
- Profit maximization (MILP)



#### Passenger satisfaction

- Typically used to evaluate existing services and hypothetical scenarios
- Less often considered during the supply decision making
- Two relevant works with discrete choice models:
  - Atasoy et al. (2015): Flexible Mobility on Demand (FMOD) system
  - Robenek et al. (2016): train timetabling problem
  - In both cases, passenger satisfaction defined as the consumer surplus
- Here: measured as the expected maximum utility (EMU)

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Image: Image:

## Revenue recycling

- Revenue recycling allows to ameliorate adverse equity impacts
- Disaggregate demand provides valuable insight into road pricing and public transportation (PT) management
- However, restrictions on the elasticities and substitution patterns:
  - Huang (2002): elastic demand but identical commuters
  - Basso and Jara-Díaz (2012): logit model with only attributes
- Here: revenue recycling with highway toll and PT fare as **supply** decisions for any choice model

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## Choice model linearization

$$U_{in} = V_{in} + \varepsilon_{in} \xrightarrow{\text{draw distribution } (R)} U_{inr} = V_{in} + \xi_{inr}$$

$$U_{nr} = \max_{i} U_{inr} \xrightarrow{\text{linearization}} U_{inr} \leq U_{nr}$$

$$U_{nr} \leq U_{inr} + M_{inr}(1 - w_{inr})$$

• Utility function: 
$$U_{inr} = \overbrace{\beta_{in}p_{in} + g_{in}(x_{in})}^{V_{in}} + \xi_{inr}$$

• Choice variables:  $w_{inr} = 1$  if *i* chosen by *n* in draw *r*, 0 otherwise

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• Demand for alternative *i*:  $D_i = \frac{1}{R} \sum_r \sum_n w_{inr}$ 

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### Expected maximum utility

# $\mathbf{E}[\max_{i} U_{in}]$

- It represents the benefit obtained by an individual from their choice
- Logit: EMU is equivalent to the consumer surplus up to a constant
- The same applies to Multivariate Extreme Value (MEV) models

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## Passenger satisfaction maximization

$$\max \sum_{n} \mathsf{E}[\max_{i} U_{in}] \xrightarrow{\text{linear choice model}} \max \frac{1}{R} \sum_{n} \sum_{r} U_{nr}$$

- Approximation to the EMU
- $\mathbf{E}[\max_{i} U_{in}] \simeq \frac{1}{R} \sum_{r} \mathbf{E}[\max_{i} U_{inr}] = \frac{1}{R} \sum_{r} U_{nr}$  for one individual
- Passenger satisfaction = aggregation of the approximated EMU



## Revenue recycling strategy (1)





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- N individuals performing a trip in a given time horizon
- C: car and PT (and possibly other modes)
- One transportation authority that decides on:
  - highway toll (to be implemented): pcar,n
  - PT fare: p<sub>PT,n</sub>
- These decisions are endogenous variables of the formulation

## Revenue recycling strategy (2)

$$I \leq B$$

- Investment (1) does not exceed the available budget (B)
- Investment: I<sup>car</sup> + I<sup>PT</sup>
  - *I*<sup>car</sup>: fixed costs (*F*<sup>car</sup>) and cost per transaction (*c*<sup>car</sup>)
     *I*<sup>PT</sup>: fixed costs (*F*<sup>PT</sup>)

$$I = F^{car} + \frac{1}{R}c^{car}\sum_{n}\sum_{r}w_{car,n,r} + F^{PT}$$

• Budget: initial budget  $(B^0)$  + collected revenues

$$B = B^{0} + \frac{1}{R} \sum_{n} \sum_{r} \left[ \rho_{\text{car},n,w} + \rho_{\text{PT},n,r} + \rho_{\text{PT},n,r} \right]$$

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## Passenger satisfaction maximization with revenue recycling

obj. fun.	$\max \frac{1}{R} \sum_{n} \sum_{r} U_{nr}$
utility	$U_{inr} = \beta_{in}p_{in} + g_{in}(x_{in}) + \xi_{inr}$
highest utility	linearizing constraints
choice	only one alternative can be chosen
price	linearization of the variable $\eta_{inr} = p_{in}w_{inr}$
budget	$F^{car} + \frac{1}{R} c^{car} \sum_{n} \sum_{r} w_{car,n,r} + F^{PT} \leq B^0 + \frac{1}{R} \sum_{i} \sum_{n} \sum_{r} \eta_{inr}$
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- Proof of concept



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#### Motivation

![](_page_13_Picture_2.jpeg)

- Case study to illustrate the logic of the formulation
- Definition of a scenario inspired in reality
- Estimation of a choice model (logit)
- Creation of a synthetic sample to run the MILP model
- Benchmark: initial vs optimized situation

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## Scenario (1)

![](_page_14_Figure_2.jpeg)

- Lausanne-Morges region
- 66.6% of the trips by car in the region use the highway
- Simplification: we only consider the city centers

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## Scenario (2)

- Trips from the city center of Morges to the city center of Lausanne
- Car (highway), PT (railway) and slow modes (SM, only bicycle)
- Departing time horizon: morning peak hour (07:00-07:59)
- Purpose of the trip: going to work
- Data not available for this scenario:
  - existing RP data (Switzerland) to calibrate the choice model
  - creation of synthetic data to run the optimization model

![](_page_15_Picture_9.jpeg)

## Optima case study

![](_page_16_Picture_2.jpeg)

- Project conducted by LASUR, TRANSP-OR and CEAT (EPFL)
- RP survey conducted between 2009 and 2010 by CarPostal
- 1124 completed surveys: trip information and socioeconomic data

## Choice model

- Sample of 446 individuals (excluding missing values + rural + leisure)
- Time and cost for car and PT, distance for SM
- Income as the only socioeconomic variable (interacted with cost)

		Car	PT	SM
$ASC_{car}$	0.958	1	0	0
ASC <sub>PT</sub>	1.57	0	1	0
$eta_{Time}$	-0.016	TimeCar <sub>n</sub>	$TimePT_n$	0
$\beta_{CostLow}$	-0.143	$CostCar_n \cdot LowIncome_n$	$CostPT_n \cdot LowIncome_n$	0
$eta_{CostMed}$	-0.198	$CostCar_n \cdot MedIncome_n$	$CostPT_n \cdot MedIncome_n$	0
$eta_{CostHigh}$	-0.105	$CostCar_n \cdot HighIncome_n$	$CostPT_n \cdot HighIncome_n$	0
$\beta_{Distance}$	-0.125	0	0	Distance <sub>n</sub>

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## Synthetic sample (1)

![](_page_18_Figure_2.jpeg)

Distance between O and D divided in three parts:  $d_{1n} + d + d_{2n}$ 

- Distance within Morges  $(d_{1n})$ : [0.1,1.5] km
- Distance within Lausanne  $(d_{2n})$ : [0.2, 3] km
- Distance connecting the zones (d): 12 km

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## Synthetic sample (2)

- Generation of N = 50 individuals to run the optimization problem
- Morning peak hour: considered for speed assumptions
- TimeCar<sub>n</sub>:
  - *d*<sub>1</sub> and *d*<sub>2</sub>: 15 km/h
  - d: [45, 70] km/h
- TimePT<sub>n</sub>:
  - $d_1$  and  $d_2$ : 5 km/h if  $d_j < 1.5$  km and 15 km/h if  $d_2 > 1.5$  km
  - waiting time: [0,8] min (8 = expected waiting time)
  - in-vehicle time: 13.8 min (weighted average current in-vehicle times)
- Distance<sub>n</sub> =  $d_{1n} + d + d_{2n}$
- Income level: Federal Statistical Office (2016)

Image: A matrix and a matrix

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## Benchmark (1)

![](_page_20_Picture_2.jpeg)

![](_page_20_Picture_3.jpeg)

- PT fare: 3.27 CHF (Mobilis monthly ticket)
- Car toll: 0 CHF
- Car cost: 0.27 CHF/km

- $B^0 = 0 \text{ CHF}$
- *F<sup>car</sup>* = 54.53 CHF
- c<sup>car</sup> = 0.44 CHF
- *F<sup>PT</sup>* = 22.96 CHF
- Variable car cost: gas, maintenance and repairs, etc. (TCS)
- Fixed costs: cost per person and kilometer (ARE)

## Benchmark (2)

Situation	Fare	Toll	D <sub>PT</sub> (%)	D <sub>car</sub> (%)	D <sub>SM</sub> (%)	EMU
Initial	3.27	0	57.50	36.22	6.28	156.27
Optimized	1.56	2.30	71.80	23.02	5.18	163.77

- Illustrative values based on the tested scenario
- Modal shift towards PT
- Decrease of the fare associated with PT
- Increase of the passenger satisfaction (EMU)

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![](_page_22_Picture_5.jpeg)

## Conclusions

![](_page_23_Picture_2.jpeg)

- Linear framework to maximize passenger satisfaction
- Any decision variable related to revenue recycling can be included
- Flexible approach: integrate different policies, evaluate specific goals
- Proof of concept to illustrate the logic of the formulation

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#### Future work

![](_page_24_Picture_2.jpeg)

- Incorporate frequency of PT as a decision variable (capacity?)
- Additional decisions: to set the toll or not
- Generate different scenarios to test other features: congestion effect
- Test the formulation with an ICLV model from the literature in a real case study

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## Questions?

![](_page_25_Picture_2.jpeg)

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