

markets/situations, which include the innovation, to assess the impact. Survey data were collected on rail-based travels, interviewing 470 respondents. Due to data problems, only 441 are used here. Nine stated choice situations were generated for each of 441 respondents, offering three alternatives: rail, Swissmetro and car (only for car owners).

A similar method for relevant car trips with a household or telephone survey was deemed impractical. The sample was therefore constructed using license plate observations on the motorways in the corridor by means of video recorders. A total of 10529 relevant license plates were recorded during September 1997. The central Swiss car license agency had agreed to send up to 10000 owners of these cars a survey-pack. Until April 1998, 9658 letters were mailed, of which 1758 were returned. A total of 1070 persons filled in the survey completely and were willing to participate in the second SP survey, which was generated using the same approach used for the rail interviews. 750 usable SP surveys were returned, from the license-plate based survey

3 Variables and Descriptive Statistics

The variables of the dataset are described in Tables 1 and 2, and the descriptive statistics are summarized in Table 3. A more detailed description of the data set as well as the data collection procedure is given in Bierlaire et al. (2001).

References

- Bierlaire, M., Axhausen, K. and Abay, G. (2001). Acceptance of modal innovation: the case of the Swissmetro, *Proceedings of the 1st Swiss Transportation Research Conference*, Ascona, Switzerland. www.strc.ch.

Variable	Description
GROUP	Different groups in the population
SURVEY	Survey performed in train (0) or car (1)
SP	It is fixed to 1 (stated preference survey)
ID	Respondent identifier
PURPOSE	Travel purpose. 1: Commuter, 2: Shopping, 3: Business, 4: Leisure, 5: Return from work, 6: Return from shopping, 7: Return from business, 8: Return from leisure, 9: other
FIRST	First class traveler (0 = no, 1 = yes)
TICKET	Travel ticket. 0: None, 1: Two way with half price card, 2: One way with half price card, 3: Two way normal price, 4: One way normal price, 5: Half day, 6: Annual season ticket, 7: Annual season ticket Junior or Senior, 8: Free travel after 7pm card, 9: Group ticket, 10: Other
WHO	Who pays (0: unknown, 1: self, 2: employer, 3: half-half)
LUGGAGE	0: none, 1: one piece, 3: several pieces
AGE	It captures the age class of individuals. The age-class coding scheme is of the type: 1: $\text{age} \leq 24$, 2: $24 < \text{age} \leq 39$, 3: $39 < \text{age} \leq 54$, 4: $54 < \text{age} \leq 65$, 5: $65 < \text{age}$, 6: not known
MALE	Traveler's Gender 0: female, 1: male
INCOME	Traveler's income per year [thousand CHF] 0 or 1: under 50, 2: between 50 and 100, 3: over 100, 4: unknown
GA	Variable capturing the effect of the Swiss annual season ticket for the rail system and most local public transport. It is 1 if the individual owns a GA, zero otherwise.
ORIGIN	Travel origin (a number corresponding to a Canton, see Table 4)

Table 1: Description of variables

Variable	Description
DEST	Travel destination (a number corresponding to a Canton, see Table 4)
TRAIN_AV	Train availability dummy
CAR_AV	Car availability dummy
SM_AV	SM availability dummy
TRAIN_TT	Train travel time [minutes]. Travel times are door-to-door making assumptions about car-based distances (1.25*crow-flight distance)
TRAIN_CO	Train cost [CHF]. If the traveler has a GA, this cost equals the cost of the annual ticket.
TRAIN_HE	Train headway [minutes] Example: If there are two trains per hour, the value of TRAIN_HE is 30.
SM_TT	SM travel time [minutes] considering the future Swissmetro speed of 500 km/h
SM_CO	SM cost [CHF] calculated at the current relevant rail fare, without considering GA, multiplied by a fixed factor (1.2) to reflect the higher speed.
SM_HE	SM headway [minutes] Example: If there are two Swissmetros per hour, the value of SM_HE is 30.
SM_SEATS	Seats configuration in the Swissmetro (dummy). Airline seats (1) or not (0).
CAR_TT	Car travel time [minutes]
CAR_CO	Car cost [CHF] considering a fixed average cost per kilometer (1.20 CHF/km)
CHOICE	Choice indicator. 0: unknown, 1: Train, 2: SM, 3: Car

Table 2: Description of variables

Variable	Min	Max	Mean	St. Dev.
GROUP	2	3	2.63	0.48
SURVEY	0	1	0.63	0.48
SP	1	1	1.00	0.00
ID	1	1192	596.50	344.12
PURPOSE	1	9	2.91	1.15
FIRST	0	1	0.47	0.50
TICKET	1	10	2.89	2.19
WHO	0	3	1.49	0.71
LUGGAGE	0	3	0.68	0.60
AGE	1	6	2.90	1.03
MALE	0	1	0.75	0.43
INCOME	0	4	2.33	0.94
GA	0	1	0.14	0.35
ORIGIN	1	25	13.32	10.14
DEST	1	26	10.80	9.75
TRAIN_AV	1	1	1.00	0.00
CAR_AV	0	1	0.84	0.36
SM_AV	1	1	1.00	0.00
TRAIN_TT	31	1049	166.63	77.35
TRAIN_CO	4	5040	514.34	1088.93
TRAIN_HE	30	120	70.10	37.43
SM_TT	8	796	87.47	53.55
SM_CO	6	6720	670.34	1441.59
SM_HE	10	30	20.02	8.16
SM_SEATS	0	1	0.12	0.32
CAR_TT	0	1560	123.80	88.71
CAR_CO	0	520	78.74	55.26
CHOICE	1	3	2.15	0.63

Table 3: Descriptive statistics

Number	Canton
1	ZH
2	BE
3	LU
4	UR
5	SZ
6	OW
7	NW
8	GL
9	ZG
10	FR
11	SO
12	BS
13	BL
14	Schaffhausen
15	AR
16	AI
17	SG
18	GR
19	AG
20	TH
21	TI
22	VD
23	VS
24	NE
25	GE
26	JU

Table 4: Coding of Cantons