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# A short discussion about travel demand models

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# Travel demand

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- Most people don't travel for the sake of it
- Travel demand = derived demand
- Results of many choices:
  - Choice of activity
  - Choice of destination
  - Choice of departure time
  - Choice of transportation mode
  - Choice of access point (parking, bus stop)
  - Choice of itinerary
  - Etc...

# Route choice for car drivers



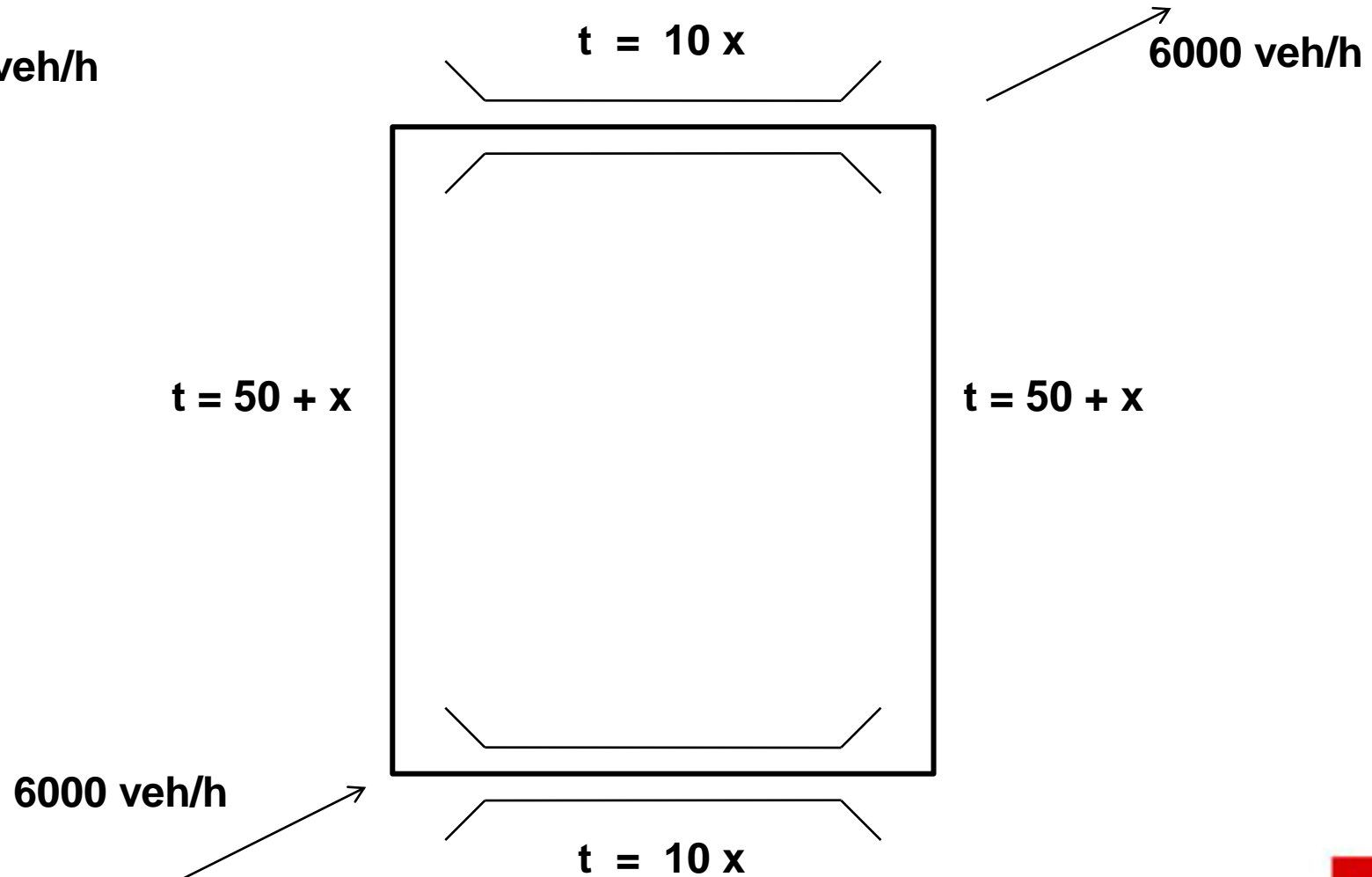
# Route choice for car drivers

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- **Assumption #1**: drivers prefer the fastest route
- Warning:
  - Their presence affects the other drivers
  - More cars = increased travel time
- So...
  - Travel time influences route choice
  - Route choice influences travel time

# A simple example

$x : 10^3 \text{ veh/h}$   
 $t : \text{time}$



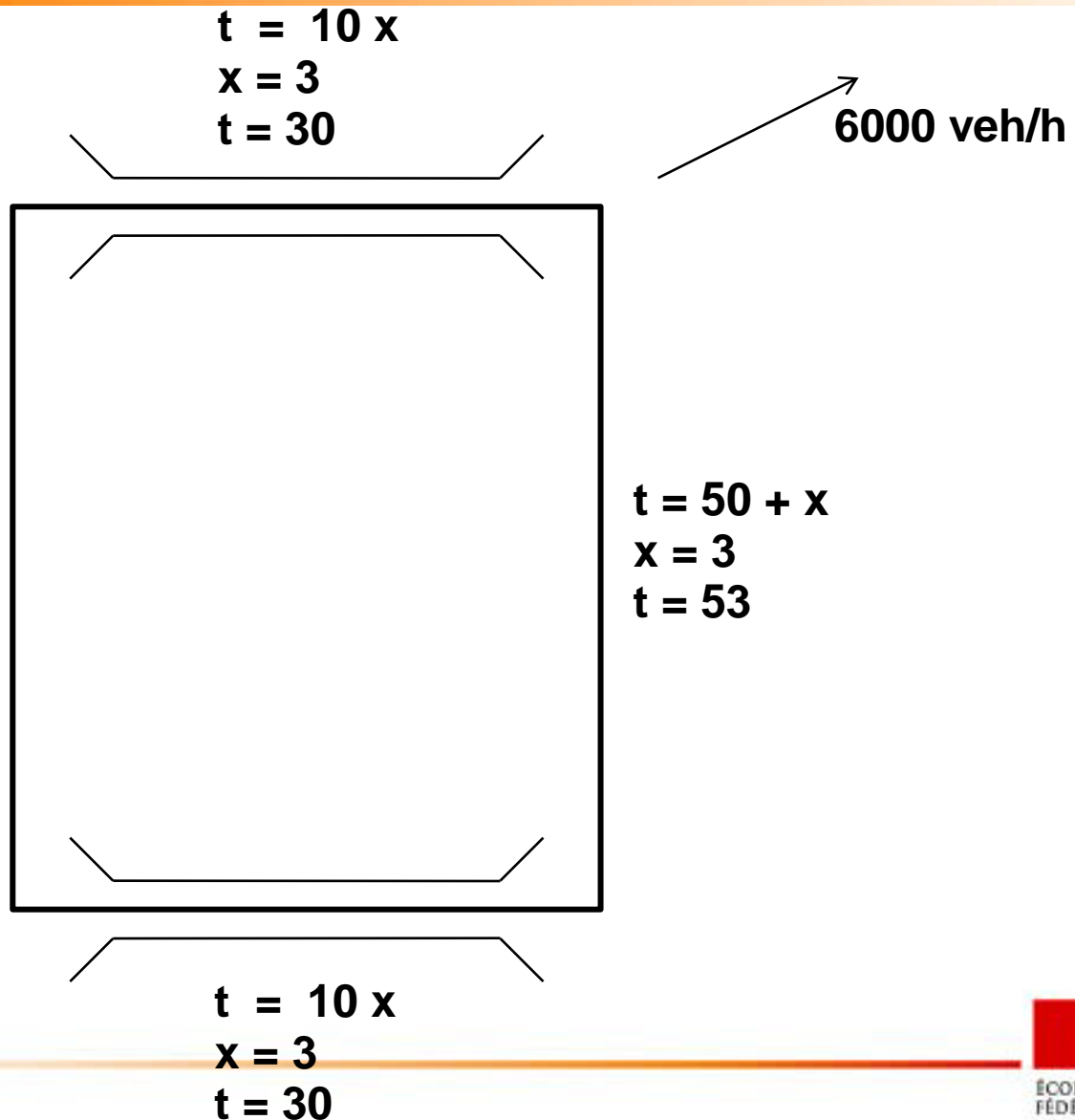
# A simple example

$x : 10^3 \text{ veh/h}$   
 $t : \text{time}$

Left-top:  $t=83$   
Bottom-right:  $t=83$

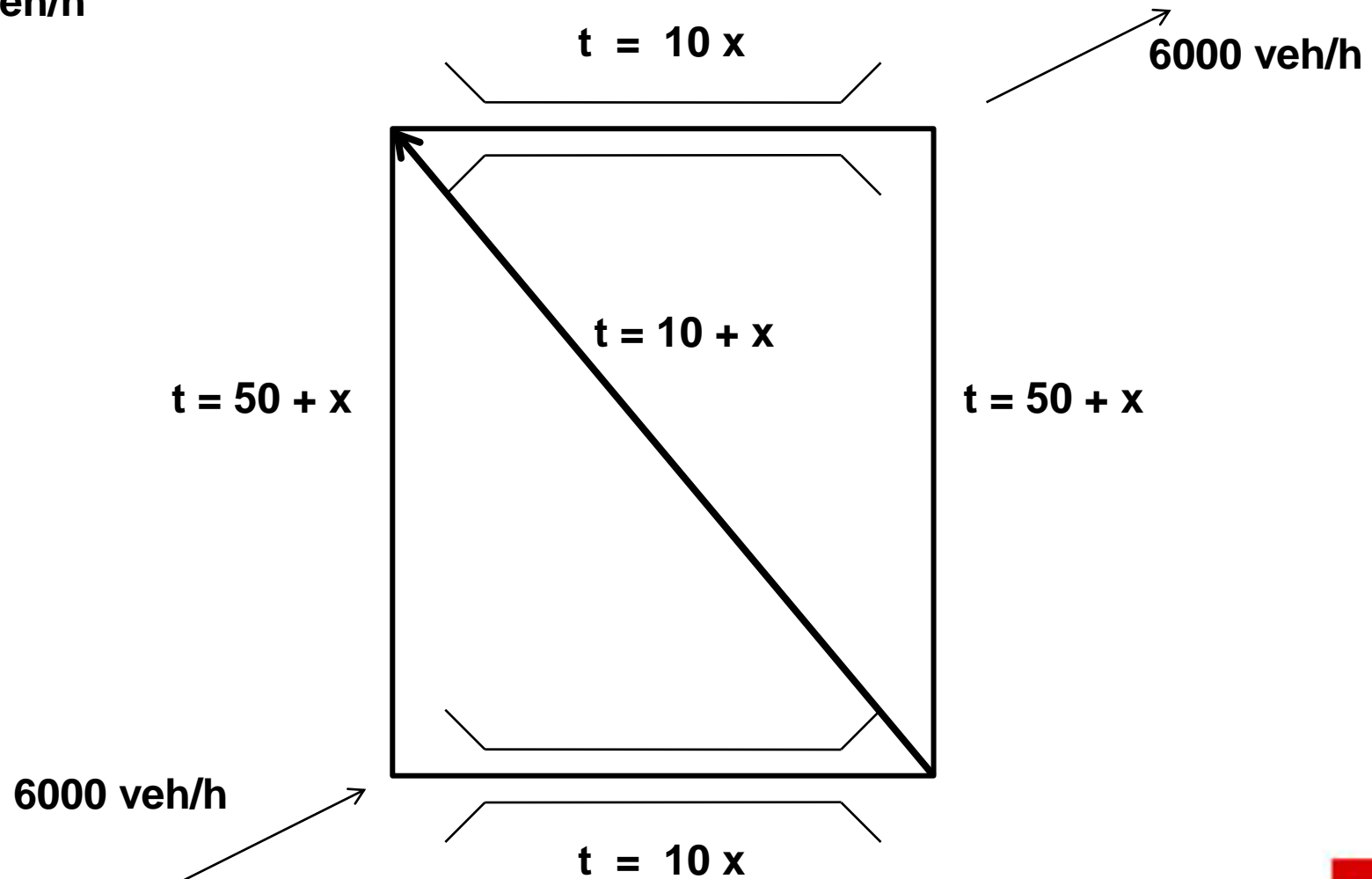
**Equilibrium**

$t = 50 + x$   
 $x = 3$   
 $t = 53$



# A simple example

$x : 10^3 \text{ veh/h}$   
 $t : \text{time}$



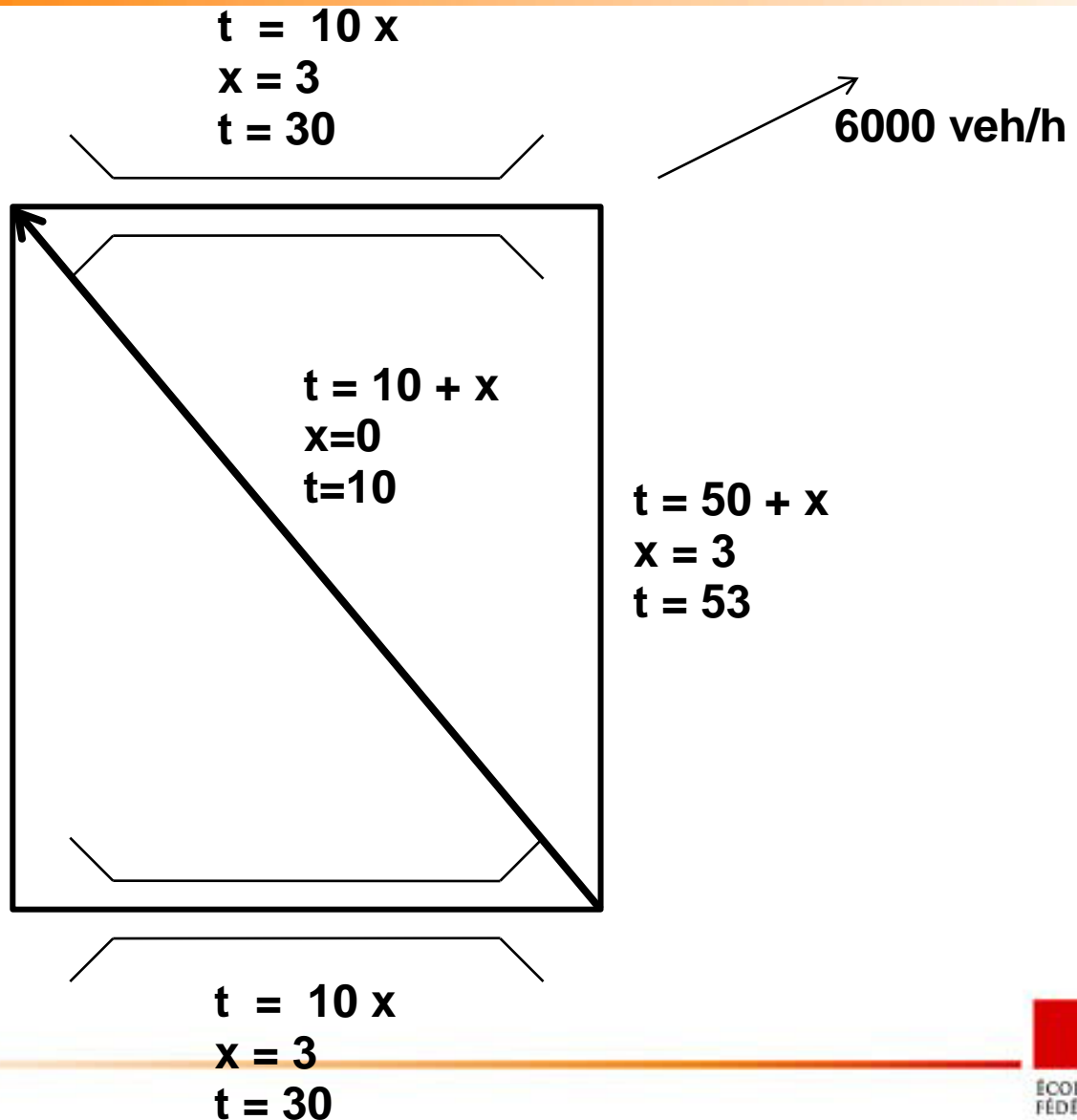
# A simple example

$x : 10^3 \text{ veh/h}$   
 $t : \text{time}$

Left-top:  $t=83$   
 Bottom-right:  $t=83$   
 New path:  $t=70$

**No more equilibrium**

$t = 50 + x$   
 $x = 3$   
 $t = 53$



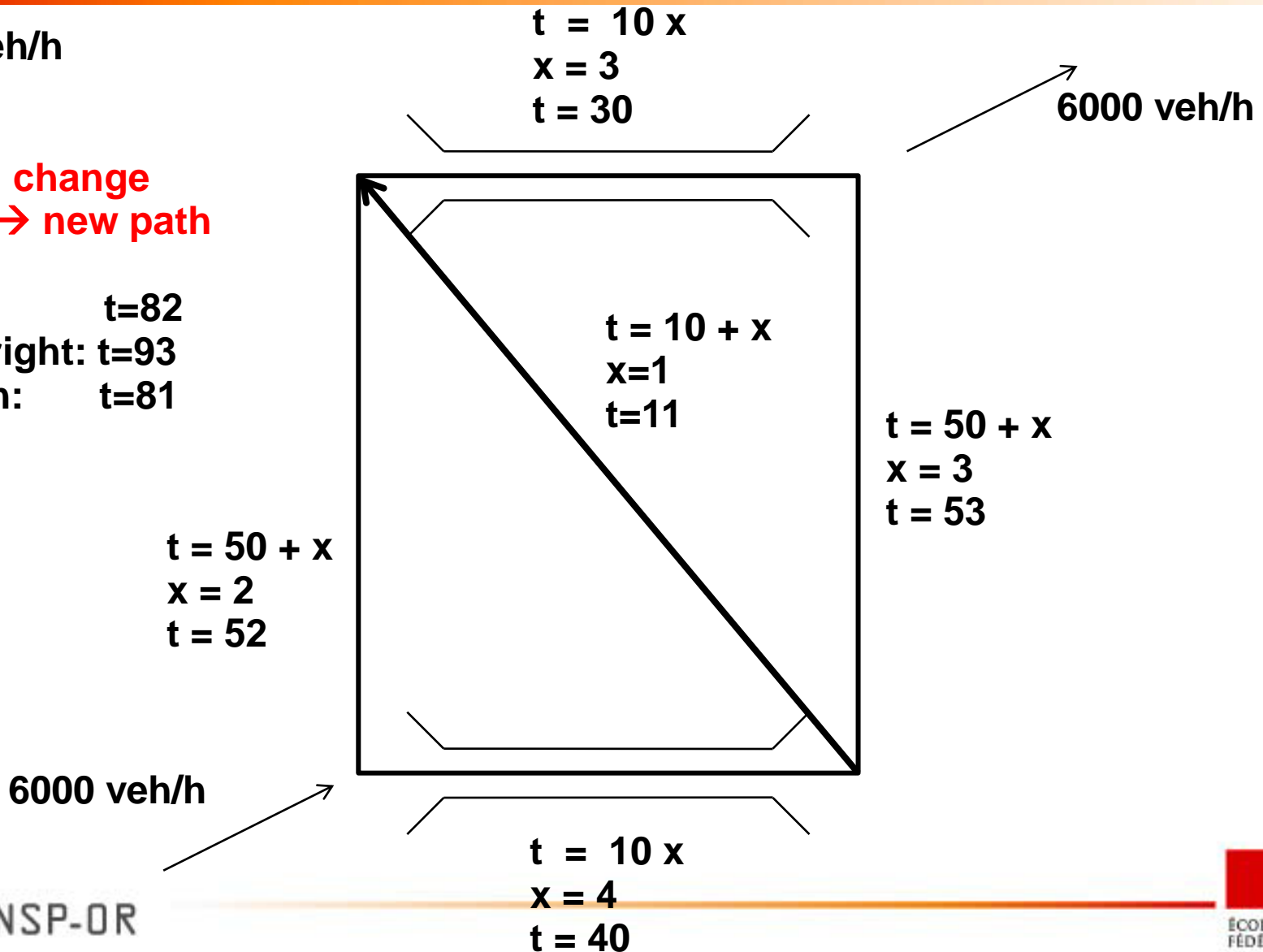


# A simple example

$x : 10^3 \text{ veh/h}$   
 $t : \text{time}$

1000 veh change  
 Left-top  $\rightarrow$  new path

Left-top:  $t=82$   
 Bottom-right:  $t=93$   
 New path:  $t=81$



# A simple example

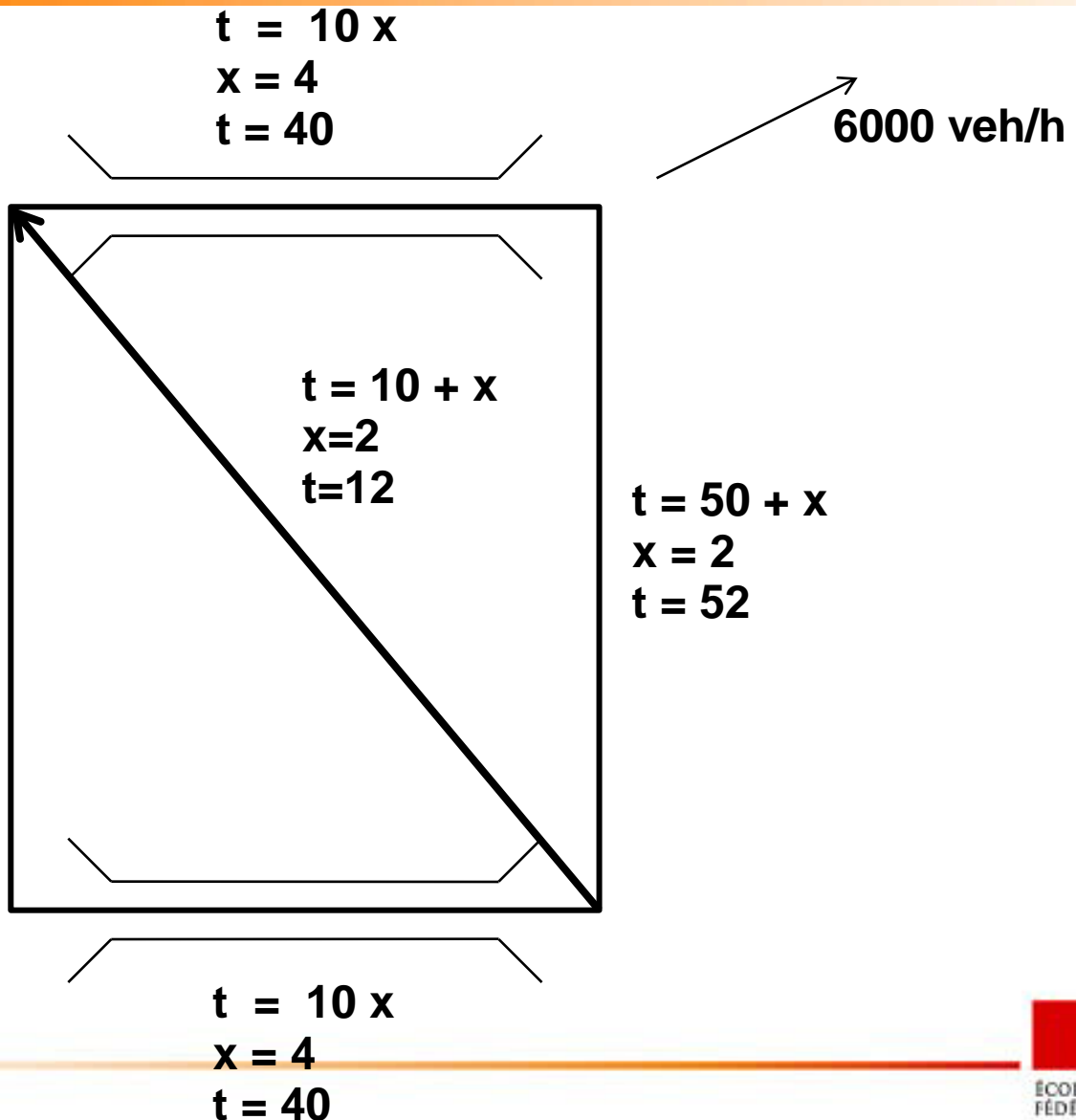
$x : 10^3 \text{ veh/h}$   
 $t : \text{time}$

**1000 veh change**  
**Bottom-right  $\rightarrow$  new path**

Left-top:  $t=92$   
 Bottom-right:  $t=92$   
 New path:  $t=92$

**Equilibrium**

$t = 50 + x$   
 $x = 2$   
 $t = 52$



# A simple example

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- A new infrastructure is built
- Before, travel time = 83 minutes
- After, travel time = 92 minutes

**Increasing the physical capacity of the network does not necessarily increase the mobility**

- Braess' paradox

# Polluters pay principle

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- Concept of marginal travel time
  - $t = 50 + x$       Marginal ttime = 1
  - $t = 10 + x$       Marginal ttime = 1
  - $t = 10 x$       Marginal ttime = 10
- Drivers are tolled proportionally to the nuisance they produce
- 1 min marginal travel time = 1€
- **Assumption #2**: drivers prefer the cheapest route

# Back to the simple example

$x : 10^3 \text{ veh/h}$

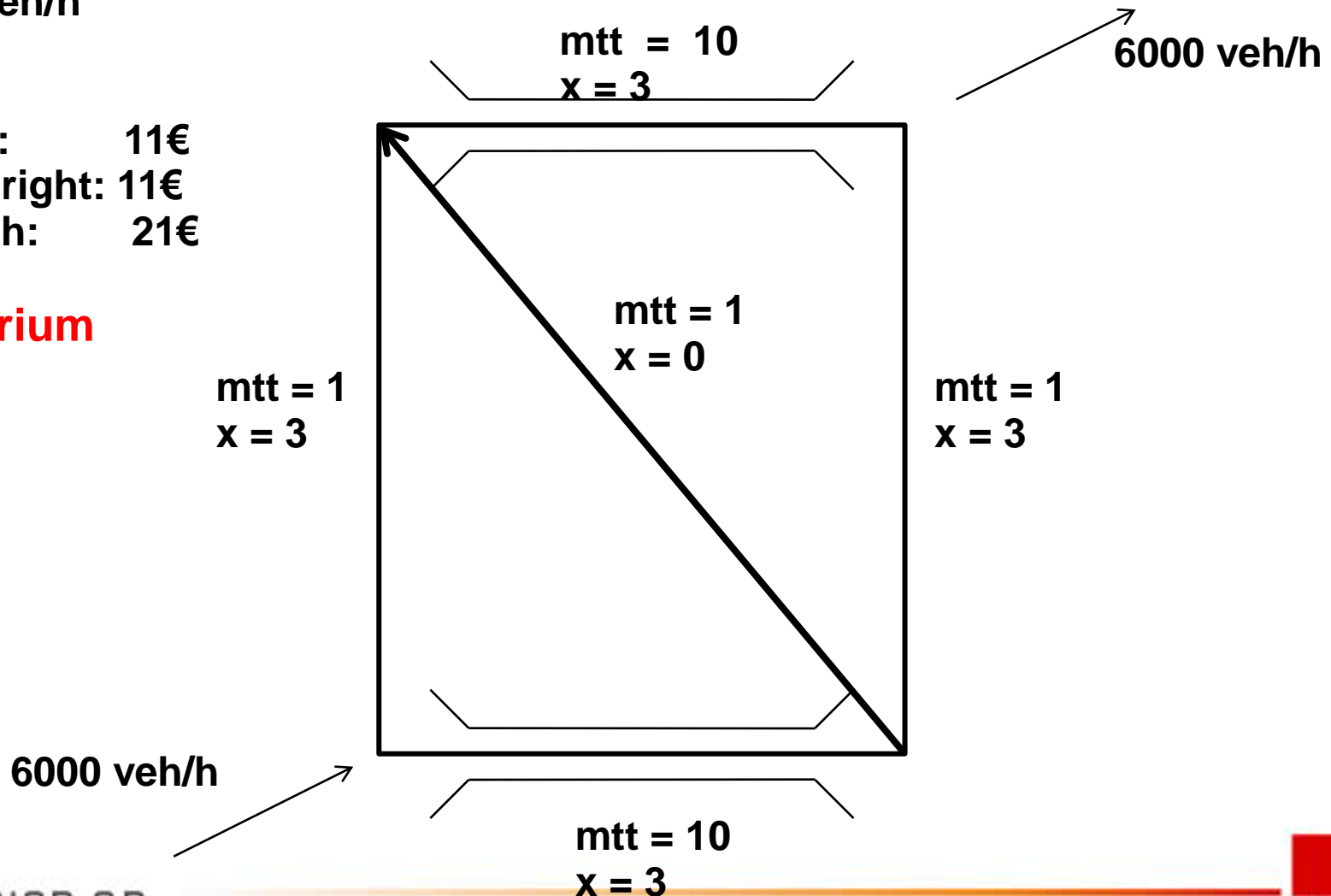
$t : \text{time}$

Left-top: 11€

Bottom-right: 11€

New path: 21€

**Equilibrium**



# Behavioral assumption?

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- Do people minimize time?
- Do people minimize cost?
- Each assumption gives different results
- Behavior is more complex...

# Time is money

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- Path 1: 11€ - 83 minutes
  - Path 2: 11€ - 83 minutes
  - Path 3: 21€ - 70 minutes
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- Would you be willing to pay 10€ to save 13 minutes ?
  - **Assumption #3**: drivers consider both time and cost
  - But how do we identify the best path then?

# Random utility models

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- **Idea** : drivers combine cost and time into a number called “utility”
- The selected route is the one with the largest utility.
- Example with two routes:

$$U_1 = -\beta t_1 - \gamma c_1$$

$$U_2 = -\beta t_2 - \gamma c_2$$

- $\beta, \gamma > 0$



# Random utility models

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$$U_1 = -\beta t_1 - \gamma c_1$$

$$U_2 = -\beta t_2 - \gamma c_2$$

- $U_1 > U_2$  if  $-\beta t_1 - \gamma c_1 \geq -\beta t_2 - \gamma c_2$

$$-\frac{\beta}{\gamma} t_1 - c_1 \geq -\frac{\beta}{\gamma} t_2 - c_2$$

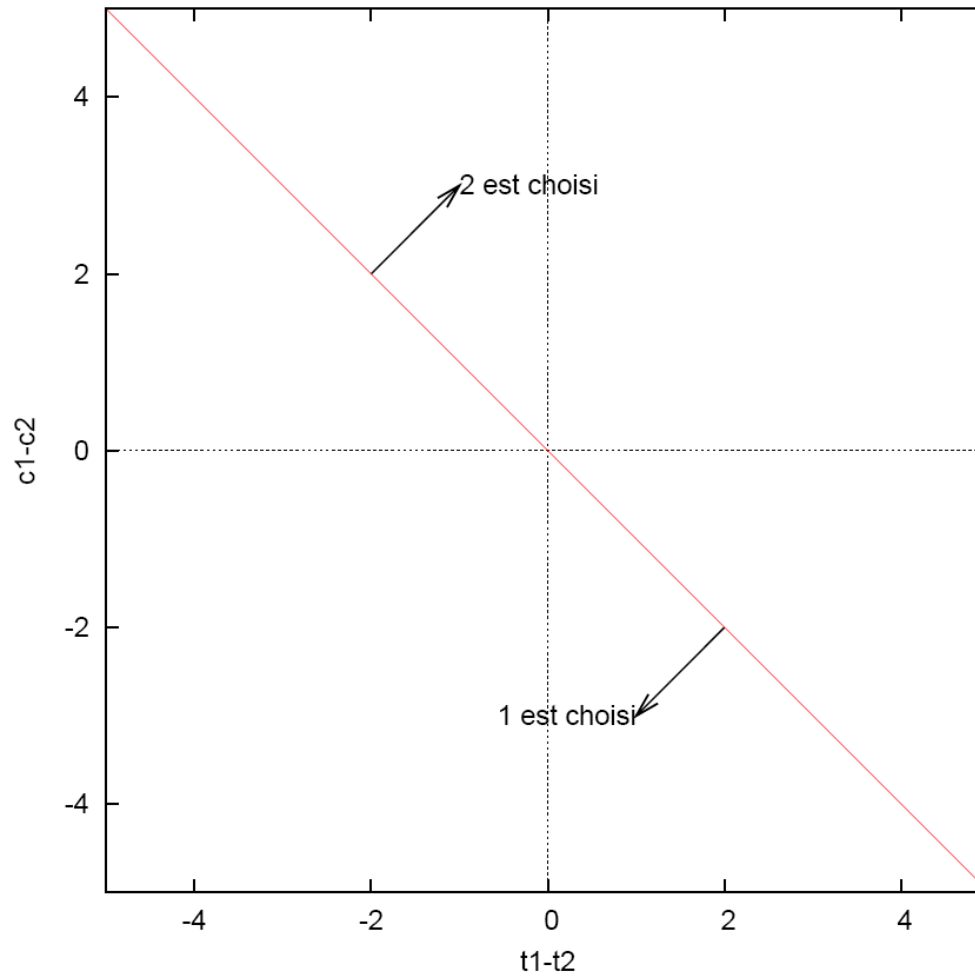
$$c_1 - c_2 \leq -\frac{\beta}{\gamma} (t_1 - t_2)$$

# Random utility models

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- Dominated cases:
- $c_1 > c_2$  and  $t_1 > t_2$ : 2 is dominating 1
- $c_2 > c_1$  and  $t_2 > t_1$ : 1 is dominating 2
- What about the trade-offs for non-dominated cases?

# Random utility models





# Random utility models

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- Need for a random term
- Now, probability must be used

$$U_1 = -\beta t_1 - \gamma c_1 + \varepsilon_1$$

$$U_2 = -\beta t_2 - \gamma c_2 + \varepsilon_2$$

- $P(1) = P(U_1 > U_2)$
- Most famous model : the multinomial logit model

# Multinomial logit model

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$$U_{in} = V_{in} + \varepsilon_{in} = \beta_1 x_{in1} + \beta_2 x_{in2} + \dots + \varepsilon_{in}$$

- where  $x$  include time, cost, number of speed bumps, number of left turns, type of routes, etc.

- $$P_n(i|\mathcal{C}_n) = \Pr(U_{in} \geq U_{jn} \quad \forall j \in \mathcal{C}_n)$$

$$P_n(i|\mathcal{C}_n) = \frac{e^{V_{in}}}{\sum_{j \in \mathcal{C}_n} e^{V_{jn}}}$$

# Value of time in Switzerland

- We can measure the willingness to pay for travel time savings
- Axhausen, K., Hess, S., Koenig, A., Abay, G., Bates, J., and Bierlaire, M. (to appear). Income and distance elasticities of values of travel time savings: new Swiss results, *Transport Policy*

WTP at sample mean	Trip purpose			
	Business	Commuting	Leisure	Shopping
PT travel time (CHF/hour)	49.57	27.81	21.84	17.73
Car travel time (CHF/hour)	50.23	30.64	29.2	24.32
Headway red.(CHF/hour)	14.88	11.18	13.38	8.48
Interchange red. (CHF/change)	7.85	4.89	7.32	3.52

# Value of time in Switzerland

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WTP at sample mean	Business	Commuting	Leisure	Shopping
PT Travel time (€/h)	30.2	17.0	13.3	10.8
Car travel time (€/h)	30.6	18.7	17.8	14.8
Headway red. (€/h)	9.1	6.8	8.2	5.2
Interchange red. (€/change)	4.8	3.0	4.5	2.1



# Optimal pricing

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- Price =  $z$ , Population =  $N$
- Choice model:  
 $P(\text{choosing the train} \mid z)$
- Number of people choosing the train:  
 $N P(\text{choosing the train} \mid z)$
- Revenues:  
 $R(z) = N P(\text{choosing the train} \mid z) z$
- Optimal pricing:  
 $\text{Max}_z R(z)$

# Recent developments in route choice

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Route choice modeling difficult because

- Large number of alternatives
- High structural correlation due to the physical overlap of paths
- Difficulty to collect data (reports, GPS)

Solutions we have proposed

- Sampling of alternatives
- Concept of subnetworks
- Measurement equations

# Summary

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- Travel demand is complex
- Simple assumptions are useful but not sufficient
- Need to analyze the situation as a whole (beware of the Braess paradox)
- Observing and measuring behavior is critical (ex: willingness to pay)
- Random utility models are at the core of disaggregate demand modeling
- Hot topic: route choice models