

# Aggregation and forecasting

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# Aggregation

- So far, prediction of individual behavior
- In practice, not useful
- Need for forecast of aggregate demand:
  - number of trips
  - number of passengers
  - etc.

# Aggregation

Linear models

$$t_n = \alpha + \beta p_n$$

where

- $t_n$ : number of trips from zone  $n$
- $p_n$ : population in zone  $n$
- If  $\bar{p}$  is the average population
- $\bar{t} = \alpha + \beta \bar{p}$  is the average number of trips

It does not work with choice models, because they are nonlinear

# Aggregation

- Discrete “Travel/no travel” model,  $y_n$  income

$$\text{No travel} \quad V_1 = 0$$

$$\text{Travel} \quad V_2 = -3 + 3y_n$$

	Income	V1	V2	P1	P2
Household 1	1	0	0	50%	50%
Household 2	10	0	27	0%	100%
Avg. income	5.5	0	13.5	0%	100%
Avg. probability H1 & H2				25%	75%

# Aggregation

- Choice model

$$P(i|x_n)$$

where  $x_n$  gathers attributes of all alternatives and socio-economic characteristics of  $n$

- If the population is composed of  $N$  individuals, the total expected number of individuals choosing  $i$  is

$$N(i) = \sum_{n=1}^N P(i|x_n)$$

- Hopeless to know  $x_n$  for each and every individual
- The sum would involve a lot of terms.
- The distribution of  $x$  could be used.

# Aggregation

- Assume that the distribution of  $x$  is continuous with PDF  $p(x)$
- Then the share of the population choosing  $i$  is given by

$$\widehat{W}(i) = \int_x P(i|x)p(x)dx$$

- In practice,  $p(x)$  is also unknown
- The integral may be cumbersome to compute

# Aggregation

- If the population is segmented in  $S$  homogeneous segments
- If  $N_s$  is the number of individuals in segment  $s$
- Then

$$\hat{N}(i) = \sum_{s=1}^S N_s P(i|x_s)$$

# Illustration

The travel model:

- Discrete “Travel/no travel” model,  $y_n$  income

$$P(\text{travel}) = \frac{e^{-3+3y_n}}{1 + e^{-3+3y_n}}$$

- Population:  $N = 200'000$  persons
- Sample:  $S = 500$  persons
- Sampling rate:  $S/N = 1/400 = 0.25\%$



# Illustration

$s$	$y_s$	$S_s$	$N_s$	$P(\text{travel})$	$PS_s$	$PN_s$
1	0	150	20000	4.7%	7	949
2	0.5	200	30000	18.2%	36	5473
3	1	40	50000	50.0%	20	25000
4	1.5	10	50000	81.8%	8	40879
5	2	50	30000	95.3%	48	28577
6	2.5	50	20000	98.9%	49	19780
		500	200000		169	120657

$$120657 \neq 400 \times 169 = 67542$$

People with low probability of travel are oversampled

## Aggregation: sample enumeration

Most practical method: **sample enumeration**

- Let  $n$  be an observation in the sample belonging to segment  $s$
- Let  $W_s$  be the weight of segment  $s$ , that is

$$W_s = \frac{N_s}{S_s} = \frac{\# \text{ persons in segment } s \text{ in population}}{\# \text{ persons in segment } s \text{ in sample}}$$

- The number of persons choosing alt.  $i$  is estimated by

$$\hat{N}(i) = \sum_{n \in \text{sample}} \sum_s W_s P(i|x_n) I_{ns}$$

where  $I_{ns} = 1$  if individual  $n$  belongs to segment  $s$ , 0 otherwise

# Aggregation

We can write

$$\begin{aligned}\hat{N}(i) &= \sum_{n \in \text{sample}} \sum_s W_s P(i|x_n) I_{ns} \\ &= \sum_{n \in \text{sample}} P(i|x_n) \sum_s W_s I_{ns}\end{aligned}$$

The term  $\sum_s W_s I_{ns}$  is the weight of individuals  $n$  belonging to segment  $s$ . The **share** of alt.  $i$  is estimated by  $W(i) =$

$$\frac{1}{N} \sum_{n \in \text{sample}} P(i|x_n) \sum_s W_s I_{ns} = \sum_{n \in \text{sample}} P(i|x_n) \sum_s \frac{N_s}{N} \frac{1}{S_s} I_{ns}$$

# Forecasting

## Procedure

- Modify  $x_n$  in the sample to reflect anticipated modifications
- Apply the sample enumeration again and re-calculate market shares

## Example: original

$s$	$y_s$	$S_s$	P(travel)	$W_s$	Trips
1	0	150	4.74%	133.33	949
2	0.5	200	18.24%	150	5473
3	1	40	50.00%	1250	25000
4	1.5	10	81.76%	5000	40879
5	2	50	95.26%	600	28577
6	2.5	50	98.90%	400	19780
					120657

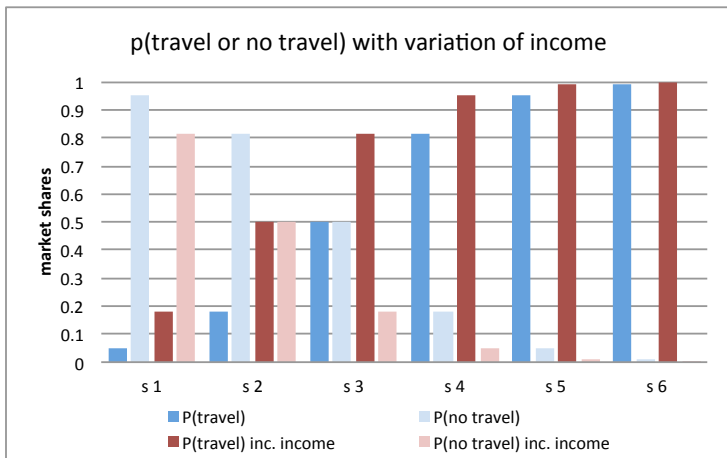
- Increase all salaries by 0.5
- What is the impact on the total number of trips?

## Example: modification

$s$	$y_s$	$S_s$	P(travel)	$W_s$	Trips
1	0.5	150	18.24%	133.33	3649
2	1	200	50.00%	150	15000
3	1.5	40	81.76%	1250	40879
4	2	10	95.26%	5000	47629
5	2.5	50	98.90%	600	29670
6	3	50	99.75%	400	19951
					156777

- Before: 120657
- After: 156777
- Increase: about 30%

# Example



# Summary

- Aggregation:
  - Sample enumeration.
  - Correct for sampling errors using weights
  - Enumeration by segments to compare market shares across groups
- Forecasting:
  - Forecast the value of the explanatory variables  $x$ .
  - Aggregate.