

# Testing

## Specification testing

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Introduction to choice models



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## Differences from classical hypothesis testing

# Classical hypothesis testing: example

## Null hypothesis ( $H_0$ )

A simple hypothesis contradicting a theoretical assumption.

## Lady testing tea

- ▶ Theory: a lady is able to tell if the milk has been poured before or after the tea in a cup.
- ▶  $H_0$ : the outcome of the taste is purely random.



# Specification testing: example

## Null hypothesis ( $H_0$ )

A simple hypothesis contradicting a theoretical assumption.

## Explanatory variable



- ▶ Theory: a variable explains the choice behavior.
- ▶  $H_0$ : the coefficient of the variable is zero.

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## Note

In classical hypothesis testing,  $C_I \approx C_{II}$



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$\alpha$

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$$P(\text{Type I}) = P(H_0 \text{ rejected} | H_0 \text{ true}) \quad P(H_0 \text{ true})$$

$\alpha$   $\lambda$

# Impact of an error

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$$P(\text{Type I}) = P(H_0 \text{ rejected} | H_0 \text{ true}) \quad P(H_0 \text{ true})$$

$\alpha$   $\lambda$

$$P(\text{Type II}) =$$

# Impact of an error

## Probability of an error

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$$P(\text{Type II}) = P(H_0 \text{ accepted} | H_0 \text{ false})$$



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## Expected cost

$$\text{Expected cost} = P(\text{Type I}) \quad C_I \quad + \quad P(\text{Type II}) \quad C_{II}$$

# Impact of an error

## Probability of an error

$$P(\text{Type I}) = P(H_0 \text{ rejected} | H_0 \text{ true}) \quad P(H_0 \text{ true})$$

$$P(\text{Type II}) = P(H_0 \text{ accepted} | H_0 \text{ false}) \quad P(H_0 \text{ false})$$

## Expected cost

$$\begin{aligned} \text{Expected cost} &= P(\text{Type I}) C_I + P(\text{Type II}) C_{II} \\ &= \alpha \lambda C_I + \beta(1 - \lambda) C_{II} \end{aligned}$$

# Impact of an error

## Probability of an error

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## Classical hypothesis testing

$$\lambda \approx 1, C_I \approx C_{II}$$

# Impact of an error

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## Classical hypothesis testing

$\lambda \approx 1$ ,  $C_I \approx C_{II}$ : prefer small  $\alpha$ .



## Impact of an error

### Probability of an error

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### Specification testing

$\lambda \approx 0.5$ ,  $C_{II} \gg C_I$ : larger  $\alpha$  can be used.