## **Aggregation and forecasting**

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- So far, prediction of individual behavior
- In practice, not useful
- Need for forecast of aggregate demand:
  - number of trips
  - number of passengers
  - etc.





#### Linear models

$$h_n = \alpha + \beta y_n$$

#### where

- $h_n$ : quantity of energy n consumed
- $y_n$ : price of energy n
- If  $\bar{y}$  is the average price
- $\bar{h} = \alpha + \beta \bar{y}$  is the average consumption

It does not work with choice models, because they are nonlinear





• "Travel/no travel" model,  $y_n$  income

No travel 
$$V_1 = 0$$
  
Travel  $V_2 = -3 + 3y_n$ 

	Income	V1	V2	P1	P2
Household 1	1	0	0	50%	50%
Household 2	10	0	27	0%	100%
Avg. income	5.5	0	13.5	0%	100%
Avg. probabilities				25%	75%





Choice model

$$P(i|x_n)$$

where  $x_n$  gathers attributes of all alternatives and socio-economic characteristics of n

• If the population is composed of N individuals, the total expected number of individuals choosing i is

$$N(i) = \sum_{n=1}^{N} P(i|x_n)$$

- Hopeless to know  $x_n$  for every and each individual
- The sum would involve a lot of terms.
- The distribution of x could be used.





- Assume that the distribution of x is continuous with PDF p(x)
- Then the share of the population choosing *i* is given by

$$\widehat{W}(i) = \int_{x} P(i|x)p(x)dx$$

- In practice, p(x) is also unknown
- The integral may be cumbersome to compute





- ullet If the population is segmented in S homogeneous segments
- If  $N_s$  is the number of individuals in segment s
- Then

$$\widehat{N}(i) = \sum_{s=1}^{S} N_s P(i|x_s)$$





### Illustration

#### The travel model:

• "Travel/no travel" model,  $y_n$  income

$$P(\text{travel}) = \frac{e^{-3+3y_n}}{1 + e^{-3+3y_n}}$$

- Population: N = 200'000 persons
- Sample: S = 500 persons
- Sampling rate: S/N = 1/400





### Illustration

s	$y_s$	$S_s$	$N_s$	P(travel)	$PS_s$	$PN_s$
1	0	150	20000	4.7%	7	949
2	0.5	200	30000	18.2%	36	5473
3	1	40	50000	50.0%	20	25000
4	1.5	10	50000	81.8%	8	40879
5	2	50	30000	95.3%	48	28577
6	2.5	50	20000	98.9%	49	19780
		500	200000		169	120657

 $120657 \neq 400 \times 169 = 67542$ 

People with low probability of travel are oversampled





#### Most practical method: sample enumeration

- Let n be an observation in the sample belonging to segment s
- Let  $W_s$  be the weight of segment s, that is

$$W_s = \frac{N_s}{S_s} = \frac{\text{\# persons in segment } s \text{ in population}}{\text{\# persons in segment } s \text{ in sample}}$$

The number of persons choosing alt. i is estimated by

$$\widehat{N}(i) = \sum_{n \in \text{sample}} \sum_{s} W_{s} P(i|x_{n}) I_{ns}$$

where  $I_{ns} = 1$  if individual n belongs to segment s, 0 otherwise





We can write

$$\widehat{N}(i) = \sum_{n \in \mathsf{sample}} \sum_{s} W_s P(i|x_n) I_{ns}$$
 
$$= \sum_{n \in \mathsf{sample}} P(i|x_n) \sum_{s} W_s I_{ns}$$

The term  $\sum_s W_s I_{ns}$  is the weight of individuals n belonging to segment s.

The share of alt. i is estimated by W(i) =

$$\frac{1}{N} \sum_{n \in \mathsf{sample}} P(i|x_n) \sum_s W_s I_{ns} = \sum_{n \in \mathsf{sample}} P(i|x_n) \sum_s \frac{N_s}{N} \frac{1}{S_s} I_{ns}$$



## **Forecasting**

- Modify  $x_n$  in the sample to reflect anticipated modifications
- Apply the sample enumeration again





## **Example**

S	$y_s$	$S_s$	P(travel)	$W_s$	Trips	
1	0	150	4.74%	133.33	949	
2	0.5	200	18.24%	150	5473	
3	1	40	50.00%	1250	25000	
4	1.5	10	81.76%	5000	40879	
5	2	50	95.26%	600	28577	
6	2.5	50	98.90%	400	19780	
					120657	

- Increase all salaries by 0.5
- What is the impact on the total number of trips?





# **Example**

s	$y_s$	$S_s$	P(travel)	$W_s$	Trips
1	0.5	150	18.24%	133.33	3649
2	1	200	50.00%	150	15000
3	1.5	40	81.76%	1250	40879
4	2	10	95.26%	5000	47629
5	2.5	50	98.90%	600	29670
6	3	50	99.75%	400	19951
					156777

• Before: 120657

• After: 156777

• Increase: about 30%





### **Comments**

- The estimation sample already contains a sample of the variables x.
- It is convenient to use the same sample for estimation and sample enumeration.
- It is valid only if revealed preference data (i.e. revealing real behavior) is used.
- Stated peference data (i.e. choice based on hypothetical situation) cannot be used for sample enumeration.



