
Tests

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Introduction

- Impossible to determine the most appropriate model specification
- A good fit does not mean a good model
- Formal testing is necessary, but not sufficient
- No clear-cut rules can be given
- Subjective judgments of the analyst
- Good modeling = good judgment + good analysis

Introduction

- Informal tests
- Asymptotic t -test, Confidence interval
- Likelihood ratio tests
 - Test of generic attributes
 - Test of taste variations
 - Test of heteroscedasticity
- Goodness-of-fit measures
- Non nested hypotheses, Nonlinear specifications
- Prediction tests
 - Outlier analysis
 - Market segmentation tests

Informal tests

Sign of the coefficient

Example: Netherland Mode Choice Case

Name	Value	Std err	t-test	Robust Std err	Robust t-test
ASC_CAR	-0.80	0.27	-2.95	0.28	-2.90
BETA_COST	-0.05	0.01	-4.85	0.01	-4.67
BETA_TIME	-1.33	0.34	-3.86	0.35	-3.75

Informal tests

Value of trade-offs

- How much are we ready to pay for an improvement of the level-of-service?
- Example: reduction of travel time
- The increase in cost must be exactly compensated by the reduction of travel time

$$\beta_C(C + \Delta C) + \beta_T(T - \Delta T) + \dots = \beta_C C + \beta_T T + \dots$$

Therefore,

$$\frac{\Delta C}{\Delta T} = \frac{\beta_T}{\beta_C}$$

Informal tests

Value of trade-offs

In general:

- Trade-off: $\frac{\partial V / \partial x}{\partial V / \partial x_C}$
- Units: $\frac{1/\text{Hour}}{1/\text{Guilder}} = \frac{\text{Guilder}}{\text{Hour}}$

Name	Value	Guilders	Euros	CHF
ASC_CAR	-0.80	15.97	7.25	11.21
BETA_COST	-0.05			
BETA_TIME	-1.33	26.55	12.05	18.64 (/Hour)

t-test

Is the estimated parameter $\hat{\theta}$ significantly different from a given value θ^* ?

- $H_0 : \hat{\theta} = \theta^*$
- $H_1 : \hat{\theta} \neq \theta^*$

Under H_0 , if $\hat{\theta}$ is normally distributed with known variance σ^2

$$\frac{\hat{\theta} - \theta^*}{\sigma} \sim N(0, 1).$$

Therefore

$$P(-1.96 \leq \frac{\hat{\theta} - \theta^*}{\sigma} \leq 1.96) = 0.95 = 1 - 0.05$$

t-test

$$P(-1.96 \leq \frac{\hat{\theta} - \theta^*}{\sigma} \leq 1.96) = 0.95 = 1 - 0.05$$

H_0 can be rejected at the 5% level if

$$\left| \frac{\hat{\theta} - \theta^*}{\sigma} \right| \geq 1.96.$$

- If $\hat{\theta}$ **asymptotically** normal
- If variance unknown
- A t test should be used with n degrees of freedom.
- When $n \geq 30$, the Student t distribution is well approximated by a $N(0, 1)$

Estimator of the asymptotic variance for ML

- Cramer-Rao Bound with the estimated parameters

$$\hat{V}_{CR} = -\nabla^2 \ln L(\hat{\theta})^{-1}$$

- Berndt, Hall, Hall & Hausman (BHHH) estimator

$$\hat{V}_{BHHH} = \left(\sum_{i=1}^n \hat{g}_i \hat{g}_i^T \right)^{-1}$$

where

$$\hat{g}_i = \frac{\partial \ln f_X(x_i; \theta)}{\partial \theta}$$

Estimator of the asymptotic variance for ML

Robust estimator:

$$\hat{V}_{CR} \hat{V}_{BHHH}^{-1} \hat{V}_{CR}$$

- The three are asymptotically equivalent
- This one is more robust when the model is misspecified
- Biogeme uses Cramer-Rao and the robust estimators

t-test

Example: Netherland Mode Choice

					Robust	Robust
	Name	Value	Std err	t-test	Std err	t-test
	ASC_CAR	-0.80	0.27	-2.95	0.28	-2.90
	BETA_COST	-0.05	0.01	-4.85	0.01	-4.67
	BETA_TIME	-1.33	0.34	-3.86	0.35	-3.75

t-test

Warning with the ASCs (ex: residential telephone)

Name	Value	Robust t-test	Value	Robust t-test
ASC_1			-1.22	-1.52
ASC_2	0.75	4.82	-0.48	-0.58
ASC_3	0.90	1.33	-0.32	-1.48
ASC_4	0.66	0.66	-0.57	-0.81
ASC_5	1.23	1.52		
B1_FCOST	-1.71	-6.25	-1.71	-6.25
B2_MCOST	-2.17	-8.90	-2.17	-8.90

t-test

Comparing two coefficients:

$H_0 : \beta_1 = \beta_2$. The t statistic is given by

$$\frac{\beta_1 - \beta_2}{\sqrt{\text{var}(\beta_1 - \beta_2)}}$$

$$\text{var}(\beta_1 - \beta_2) = \text{var}(\beta_1) + \text{var}(\beta_2) - 2 \text{cov}(\beta_1, \beta_2)$$

t-test

Coefficient1	Coefficient2	Rob. cov.	Rob. corr.	Rob. t-test
ASC_2	ASC_4	0.08	0.14	0.09
ASC_2	ASC_3	0.12	0.66	-0.22
ASC_3	ASC_4	0.03	0.21	0.36
ASC_1	ASC_4	0.08	0.14	-0.66
ASC_1	ASC_3	0.12	0.68	-1.33
B1_FCOST	B2_MCOST	0.02	0.36	1.56
ASC_1	ASC_2	0.65	0.98	-4.82

Confidence intervals

$$\Pr \left(-t_{\alpha/2} \leq \frac{\hat{\beta}_k - \beta_k}{\sqrt{\text{var}(\hat{\beta}_k)}} \leq t_{\alpha/2} \right) = 1 - \alpha$$

or, equivalently,

$$\Pr \left(\hat{\beta}_k - t_{\alpha/2} \sqrt{\text{var}(\hat{\beta}_k)} \leq \beta_k \leq \hat{\beta}_k + t_{\alpha/2} \sqrt{\text{var}(\hat{\beta}_k)} \right) = 1 - \alpha$$

for 95%, $\alpha = 0.05$, and $t_{0.025} = 1.96$.

Confidence intervals

When more than one parameter is considered, the quadratic form

$$(\hat{\beta} - \beta)^T \Sigma^{-1} (\hat{\beta} - \beta) \sim \chi_K^2$$

where

- $\beta \in \mathbb{R}^K$ is the vector of true parameters,
- $\hat{\beta} \in \mathbb{R}^K$ is the vector of estimates, and
- $\Sigma \in \mathbb{R}^{K \times K}$ is the covariance matrix.

$$\Pr \left((\hat{\beta} - \beta)^T \Sigma^{-1} (\hat{\beta} - \beta) \leq \chi_{K,\alpha}^2 \right) = 1 - \alpha.$$

In two dimensions, the “confidence interval” is an ellipse.

Likelihood ratio test

- Used for “nested” hypotheses
- One model is a special case of the other
- H_0 : the two models are equivalent

$$-2(\mathcal{L}(\hat{\beta}_R) - \mathcal{L}(\hat{\beta}_U)) \sim \chi^2_{(K_U - K_R)}$$

- $\mathcal{L}(\hat{\beta}_R)$ is the loglikelihood of the restricted model
- $\mathcal{L}(\hat{\beta}_U)$ is the loglikelihood of the unrestricted model

Likelihood ratio test

Example: Netherland Mode Choice Case. 3 models:

- Null model (equal probability): $K = 0$, $\mathcal{L} = -158.04$
- Constants only (reproduces the sample shares): $K = J - 1 = 1$,
 $\mathcal{L} = -148.35$
- Model with cost and time: $K = 3$, $\mathcal{L} = -123.13$

Likelihood ratio test

$$-2(\mathcal{L}(\beta_R) - \mathcal{L}(\beta_U))$$

			Unrestricted model	
			1	3
			-148.35	-123.13
Restricted	0	-158.04	19.38	69.81
model	1	-148.35		50.43

χ^2	1	3
0	3.84	7.81
1		5.99

Likelihood ratio test

Test of generic attributes (ex: residential telephone)

	ASC_BM	ASC_SM	ASC_LF	ASC_EF	BETA_C	
BM	1	0	0	0	$\ln(\text{cost}(\text{BM}))$	
SM	0	1	0	0	$\ln(\text{cost}(\text{SM}))$	
LF	0	0	1	0	$\ln(\text{cost}(\text{LF}))$	
EF	0	0	0	1	$\ln(\text{cost}(\text{EF}))$	
MF	0	0	0	0	$\ln(\text{cost}(\text{MF}))$	
	ASC_BM	ASC_SM	ASC_LF	ASC_EF	BETA_CM	BETA_CF
BM	1	0	0	0	$\ln(\text{cost}(\text{BM}))$	0
SM	0	1	0	0	$\ln(\text{cost}(\text{SM}))$	0
LF	0	0	1	0	0	$\ln(\text{cost}(\text{LF}))$
EF	0	0	0	1	0	$\ln(\text{cost}(\text{EF}))$
MF	0	0	0	0	0	$\ln(\text{cost}(\text{MF}))$

Likelihood ratio test

- Loglikelihood of the restricted model: -477.557
- Loglikelihood of the unrestricted model: -476.608
- Test: 1.898
- Threshold 95% χ_1^2 : 3.841
- Cannot reject that the two models are equivalent
- The simplest model is preferred

Note about the t -test: If we test $BETA_CM=BETA_CF$, we obtain 1.56, which is below the 1.96 threshold

Likelihood ratio test

Test of taste variations (ex: residential telephone)

- Estimate a different model for each of the 5 income groups
- Pool the results together. $K = 6 \times 5 = 30$.
- Estimate a model for the whole sample. $K = 6$
- The test is performed with 24 degrees of freedom

Likelihood ratio test

		data	loglike
Income group	1	115	-124.67
Income group	2	117	-120.86
Income group	3	104	-114.98
Income group	4	54	-59.23
Income group	5	44	-47.80
Pooled model		434	-467.55
Original model		434	-476.61
Test			18.11
Threshold	χ_{24}^2		36.42

Likelihood ratio test

- We cannot reject the hypothesis that the two models are equivalent
- There is no sign of segmentation per income
- The simplest model is preferred

Likelihood ratio test

Test of heteroscedasticity (ex: residential telephone)

Model 1:

$$V_{\text{BM}} = \beta_1 + \beta_5 \ln(\text{cost}_{\text{BM}})$$

$$V_{\text{SM}} = \beta_2 + \beta_5 \ln(\text{cost}_{\text{SM}})$$

$$V_{\text{LF}} = \beta_3 + \beta_6 \ln(\text{cost}_{\text{LF}})$$

$$V_{\text{EF}} = \beta_4 + \beta_6 \ln(\text{cost}_{\text{EF}})$$

$$V_{\text{MF}} = \beta_6 \ln(\text{cost}_{\text{MF}})$$

Model 2: scale for perimeter area and non-metropolitan area

Likelihood ratio test

$$\mathcal{L}(\text{model1}) = -476.608 \quad K = 6$$

$$\mathcal{L}(\text{model2}) = -464.068 \quad K = 8$$

$$\text{Test} = 25.08$$

$$\text{Threshold 95\%} = 5.99$$

- We reject the hypothesis that the models are equivalent
- Homoscedasticity across individuals is rejected

Non-nested hypotheses

- Need to compare two different models
- If none of the models is a restricted version of the other, we talk about **non-nested** models
- The likelihood ratio test cannot be used
- Two possible tests:
 - Composite model
 - Davidson-MacKinnon J -test

Composite model

- We want to test model 1 against model 2
- We generate a composite model C such that both models 1 and 2 are restricted cases of model C.
- We test 1 against C using the likelihood ratio test
- We test 2 against C using the likelihood ratio test
- Possible outcomes:
 - Only one of the two models is rejected. Keep the other.
 - Both models are rejected. Better models should be developed.
 - Both models are accepted. Use $\bar{\rho}^2$ to choose.

Goodness-of-fit

$$\rho^2 = 1 - \frac{\mathcal{L}(\hat{\beta})}{\mathcal{L}(0)}$$

- $\rho^2 = 0$: trivial model, equal probabilities
- $\rho^2 = 1$: perfect fit.

Warning: $\mathcal{L}(\hat{\beta})$ is a biased estimator of the expectation over all samples. Use $\mathcal{L}(\hat{\beta}) - K$ instead.

$$\bar{\rho}^2 = 1 - \frac{\mathcal{L}(\hat{\beta}) - K}{\mathcal{L}(0)}$$

Composite model

Example: residential telephone

	ASC_BM	ASC_SM	ASC_LF	ASC_EF	BETA_C
BM	1	0	0	0	$\ln(\text{cost}(\text{BM}))$
SM	0	1	0	0	$\ln(\text{cost}(\text{SM}))$
LF	0	0	1	0	$\ln(\text{cost}(\text{LF}))$
EF	0	0	0	1	$\ln(\text{cost}(\text{EF}))$
MF	0	0	0	0	$\ln(\text{cost}(\text{MF}))$

	ASC_BM	ASC_SM	ASC_LF	ASC_EF	BETA_C
BM	1	0	0	0	$\text{cost}(\text{BM})$
SM	0	1	0	0	$\text{cost}(\text{SM})$
LF	0	0	1	0	$\text{cost}(\text{LF})$
EF	0	0	0	1	$\text{cost}(\text{EF})$
MF	0	0	0	0	$\text{cost}(\text{MF})$

Composite model

Composite model

	ASC_BM	ASC_SM	ASC_LF	ASC_EF	BETA_CL	BETA_C
BM	1	0	0	0	$\ln(\text{cost}(\text{BM}))$	$\text{cost}(\text{BM})$
SM	0	1	0	0	$\ln(\text{cost}(\text{SM}))$	$\text{cost}(\text{SM})$
LF	0	0	1	0	$\ln(\text{cost}(\text{LF}))$	$\text{cost}(\text{LF})$
EF	0	0	0	1	$\ln(\text{cost}(\text{EF}))$	$\text{cost}(\text{EF})$
MF	0	0	0	0	$\ln(\text{cost}(\text{MF}))$	$\text{cost}(\text{MF})$

Model	\mathcal{L}	K	test	conclusion
Composite	-476.80	6		
log	-477.56	5	1.51	No reject
linear	-482.72	5	11.84	Reject

Model with log is preferred

Davidson-MacKinnon J -test

$$M_0 : U = f(X, \beta) + \varepsilon_0$$

$$M_1 : U = g(Z, \gamma) + \varepsilon_1$$

- Estimate M_1 to obtain $\hat{\gamma}$
- Consider the model obtained by convex combination

$$U = (1 - \alpha)f(X, \beta) + \alpha g(Z, \hat{\gamma}) + \varepsilon_0$$

- Note that α and β are estimated, not γ
- If M_0 is true, the true value of α is zero
- Perform a t -test to test α against 0.

Davidson-MacKinnon J -test

Example: residential telephone

- M_0 model with $\log(\text{cost})$
- M_1 model with cost

Estimate M_1

Name	Value	Robust Std err	Robust t-test
ASC_1	-0.53	0.15	-3.61
ASC_3	0.89	0.15	5.87
ASC_4	0.76	0.71	1.07
ASC_5	1.83	0.39	4.67
B1_COST	-0.15	0.02	-6.28

Davidson-MacKinnon J -test

[Expressions]

ASCLIN1 = $-5.2704884e-01$

ASCLIN3 = $+8.9308708e-01$

ASCLIN4 = $+7.5874800e-01$

ASCLIN5 = $+1.8310079e+00$

BETALIN = $-1.4908464e-01$

UTILLIN1 = ASCLIN1 + BETALIN * cost1

UTILLIN2 = BETALIN * cost2

UTILLIN3 = ASCLIN3 + BETALIN * cost3

UTILLIN4 = ASCLIN4 + BETALIN * cost4

UTILLIN5 = ASCLIN5 + BETALIN * cost5

[Utilities]

1 BM avail1 ALPHA * UTILLIN1

2 SM avail2 ALPHA * UTILLIN2

3 LF avail3 ALPHA * UTILLIN3

4 EF avail4 ALPHA * UTILLIN4

5 MF avail5 ALPHA * UTILLIN5

Davidson-MacKinnon J -test

[GeneralizedUtilities]

```
1 (1 - ALPHA ) * ( ASC_1 + B1_COST * logcost1 )
2 (1 - ALPHA ) * ( ASC_2 + B1_COST * logcost2 )
3 (1 - ALPHA ) * ( ASC_3 + B1_COST * logcost3 )
4 (1 - ALPHA ) * ( ASC_4 + B1_COST * logcost4 )
5 (1 - ALPHA ) * ( ASC_5 + B1_COST * logcost5 )
```

Name	Value	Robust Std err	Robust t-test
ALPHA	0.23	0.21	1.10
ASC_1	-0.72	0.19	-3.70
ASC_3	1.22	0.22	5.67
ASC_4	1.05	0.93	1.12
ASC_5	1.77	0.38	4.68
B1_COST	-2.07	0.31	-6.73

Davidson-MacKinnon J -test

Conclusion:

- Cannot reject the hypothesis that $ALPHA = 0$.
- Cannot reject the hypothesis that the log specification is correct

Davidson-MacKinnon J -test

- M_0 model with cost
- M_1 model with $\log(\text{cost})$

Estimate M_1

Name	Value	Robust Std err	Robust t-test
ASC_1	-0.72	0.15	-4.76
ASC_3	1.20	0.16	7.56
ASC_4	1.00	0.70	1.42
ASC_5	1.74	0.27	6.51
B1_COST	-2.03	0.21	-9.55

Davidson-MacKinnon J -test

[Expressions]

ASCLOG1 = $-7.2124491e-01$

ASCLOG3 = $+1.2012643e+00$

ASCLOG4 = $+9.9917468e-01$

ASCLOG5 = $+1.7364214e+00$

COSTLOG = $-2.0261980e+00$

UTILLOG1 = ASCLOG1 + COSTLOG * logcost1

UTILLOG2 = COSTLOG * logcost2

UTILLOG3 = ASCLOG3 + COSTLOG * logcost3

UTILLOG4 = ASCLOG4 + COSTLOG * logcost4

UTILLOG5 = ASCLOG5 + COSTLOG * logcost5

[Utilities]

1 BM avail1 ALPHA * UTILLOG1

2 SM avail2 ALPHA * UTILLOG2

3 LF avail3 ALPHA * UTILLOG3

4 EF avail4 ALPHA * UTILLOG4

5 MF avail5 ALPHA * UTILLOG5

Davidson-MacKinnon J -test

[GeneralizedUtilities]

```
1 (1 - ALPHA ) * ( ASC_1 + B1_COST * cost1 )
2 (1 - ALPHA ) * ( ASC_2 + B1_COST * cost2 )
3 (1 - ALPHA ) * ( ASC_3 + B1_COST * cost3 )
4 (1 - ALPHA ) * ( ASC_4 + B1_COST * cost4 )
5 (1 - ALPHA ) * ( ASC_5 + B1_COST * cost5 )
```

Name	Value	Robust Std err	Robust t-test
ALPHA	0.79	0.21	3.70
ASC_1	-0.51	0.69	-0.73
ASC_3	0.95	0.69	1.38
ASC_4	0.91	3.37	0.27
ASC_5	1.96	1.44	1.36
B1_COST	-0.16	0.09	-1.88

Davidson-MacKinnon J -test

Conclusions:

- Reject the hypothesis that $\text{ALPHA}=0$
- Reject the hypothesis that the linear specification is correct

Non linear specification

Three approaches

- Piecewise linear specifications
- Power series expansion
- Box-Cox transforms

Piecewise linear specification

- A coefficient may have different values
- For example

$$V_i = \beta_{T1}x_{T1} + \beta_{T2}x_{T2} + \beta_{T3}x_{T3} + \beta_{T4}x_{T4} + \dots$$

where

$$x_{T1} = \begin{cases} t & \text{if } t < 90 \\ 90 & \text{otherwise} \end{cases} \quad x_{T2} = \begin{cases} 0 & \text{if } t < 90 \\ t - 90 & \text{if } 90 \leq t < 180 \\ 90 & \text{otherwise} \end{cases}$$
$$x_{T3} = \begin{cases} 0 & \text{if } t < 180 \\ t - 180 & \text{if } 180 \leq t < 270 \\ 90 & \text{otherwise} \end{cases} \quad x_{T4} = \begin{cases} 0 & \text{if } t < 270 \\ t - 270 & \text{otherwise} \end{cases}$$

Piecewise linear specification

Note: coding in Biogeme

$$x_{Ti} = \begin{cases} 0 & \text{if } t < a \\ t - a & \text{if } a \leq t < a + b \\ b & \text{otherwise} \end{cases} \quad x_{Ti} = \max(0, \min(t - a, b))$$

$$x_{T1} = \min(t, 90)$$

$$x_{T2} = \max(0, \min(t - 90, 90))$$

$$x_{T3} = \max(0, \min(t - 180, 90))$$

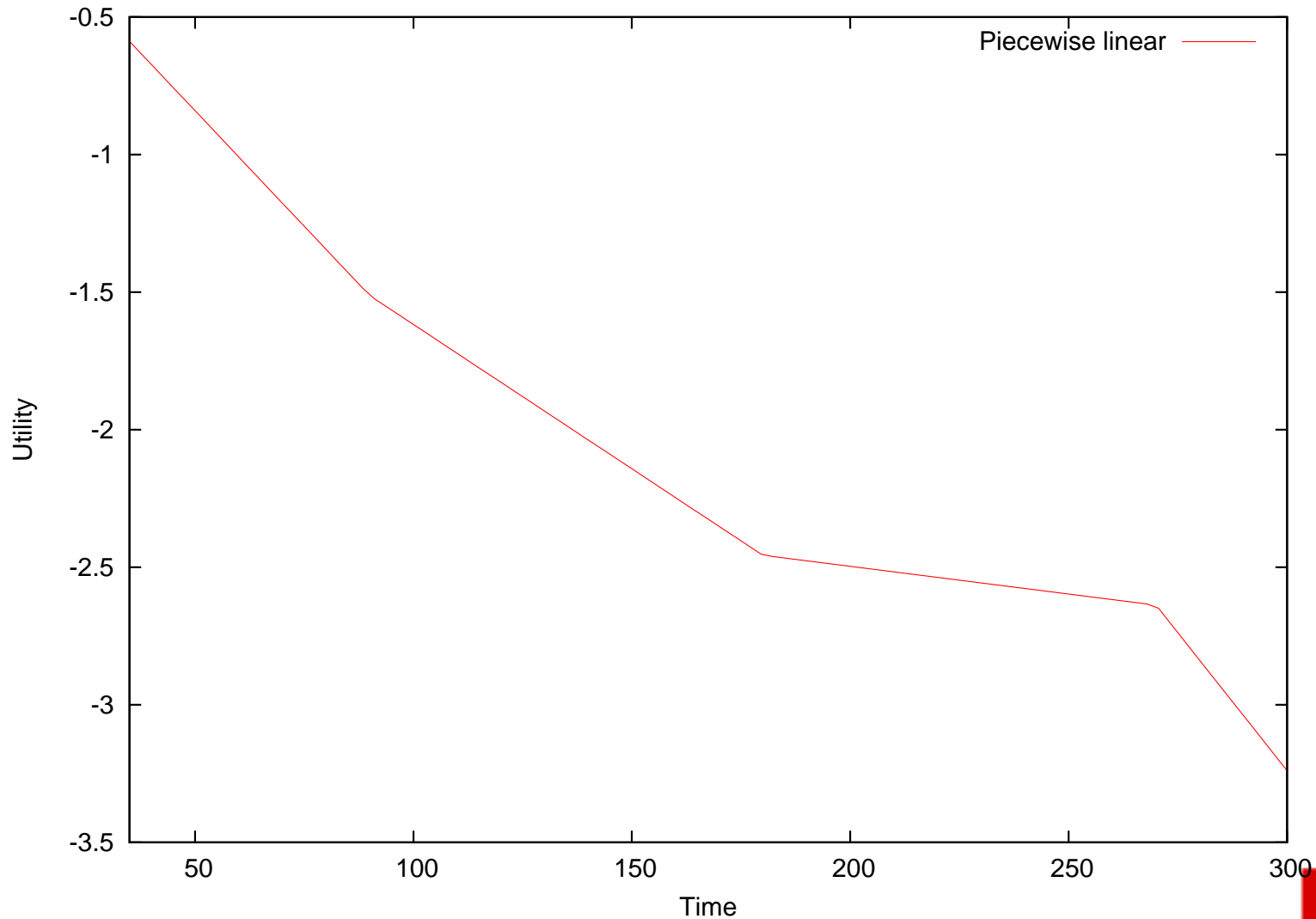
$$x_{T4} = \max(0, t - 270)$$

Piecewise linear specification

Examples:

t	TT1	TT2	TT3	TT4
40	40	0	0	0
100	90	10	0	0
200	90	90	20	0
300	90	90	90	30

Piecewise linear specification



Piecewise linear specification

- Perform a likelihood ratio test
- Example: Swissmetro
- Linear model: $\mathcal{L} = -5031.87$ ($K = 12$)
- Piecewise linear model: $\mathcal{L} = -5025$ ($K = 15$)
- Test = $-2(-5031.87 + 5025) = 13.74$
- Threshold 95% $\chi_3^2 = 7.81$
- **Reject the linear model**

Power series

$$V_i = \beta_1 T + \beta_2 T^2 + \beta_3 T^3 + \dots$$

- In practice, these terms can be very correlated
- Example: Swissmetro with 2 terms
 - Linear model: $\mathcal{L} = -5031.87$ ($K = 12$)
 - Power series model: $\mathcal{L} = -5031.36$ ($K = 13$)
 - Test = $-2(-5031.87 + 5031.36) = 1.02$
 - Threshold 95% $\chi_1^2 = 3.84$
 - **Cannot reject the linear model**

Power series

- Example: Swissmetro with 3 terms
 - Linear model: $\mathcal{L} = -5031.87$ ($K = 12$)
 - Power series model: $\mathcal{L} = -5023.79$ ($K = 14$)
 - Test = $-2(-5031.87 + 5023.79) = 16.16$
 - Threshold 95% $\chi_2^2 = 5.99$
 - **Reject the linear model**

Box-Cox transforms

- Box-Cox transforms

$$\beta \frac{x^\lambda - 1}{\lambda}, x > 0$$

- Box-Tukey transforms

$$\beta \frac{(x + \alpha)^\lambda - 1}{\lambda}, x + \alpha > 0$$

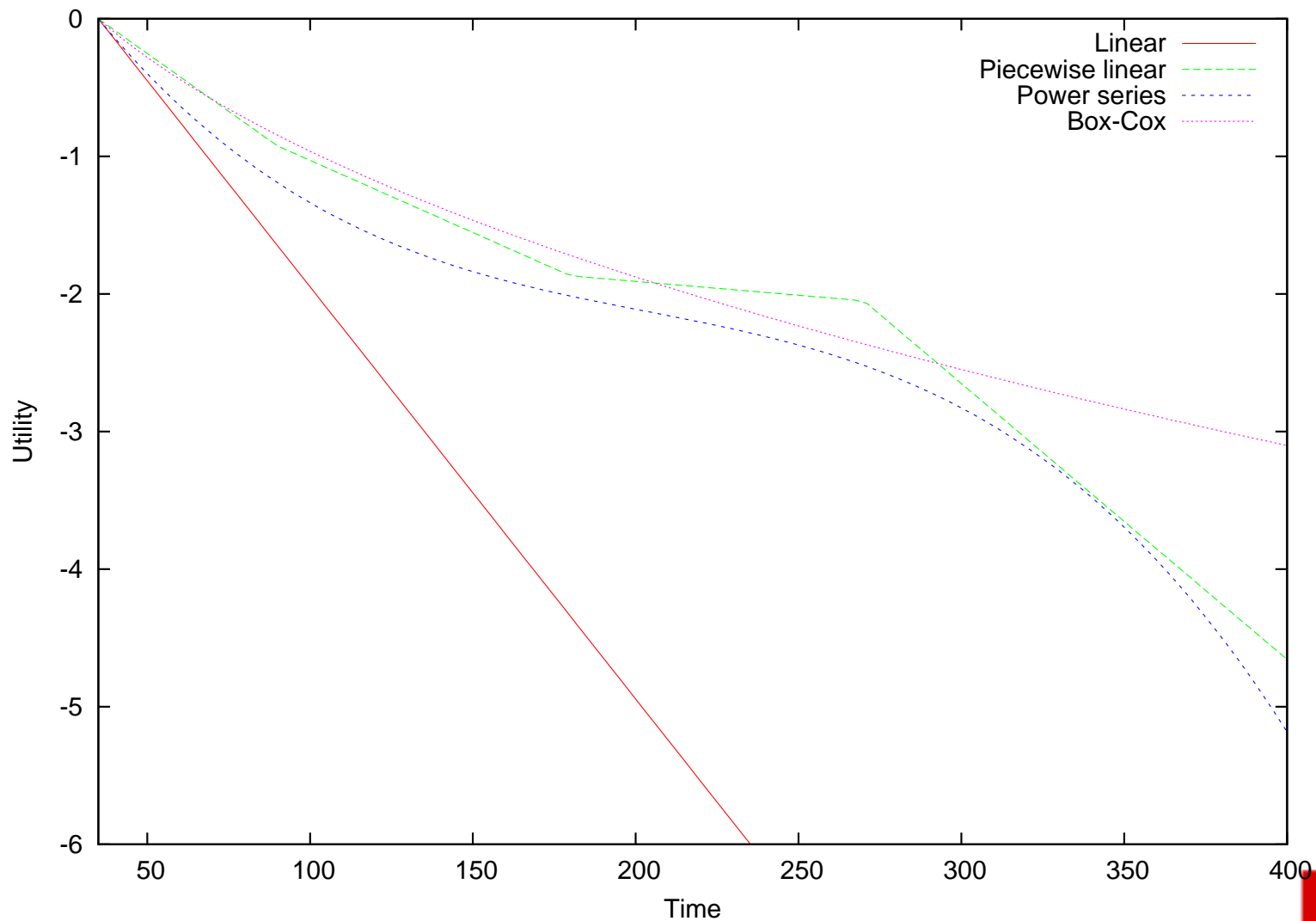
where β , α and λ must be estimated

Box-Cox transforms

Example: Swissmetro

- Linear model: $\mathcal{L} = -5031.87$ ($K = 12$)
- Box-Cox model: $\mathcal{L} = -5029.83$ ($K = 13$)
- Test = $-2(-5031.87 + 5029.83) = 4.08$
- Threshold 95% $\chi_3^2 = 3.84$
- **Reject the linear model**

Comparison



Outlier analysis

- Apply the model on the sample
- Examine observations where the predicted probability is the smallest for the observed choice
- Test model sensitivity to outliers, as a small probability has a significant impact on the loglikelihood
- Potential causes of low probability:
 - Coding or measurement error in the data
 - Model misspecification
 - Unexplainable variation in choice behavior

Outlier analysis

- Coding or measurement error in the data
 - Look for signs of data errors
 - Correct or remove the observation
- Model misspecification
 - Seek clues of missing variables from the observation
 - Keep the observation and improve the model
- Unexplainable variation in choice behavior
 - Keep the observation
 - Avoid overfitting of the model to the data

Outlier analysis

Example: residential telephone

	ASC_BM	ASC_SM	ASC_LF	ASC_EF	BETA_C
BM	1	0	0	0	$\ln(\text{cost}(\text{BM}))$
SM	0	1	0	0	$\ln(\text{cost}(\text{SM}))$
LF	0	0	1	0	$\ln(\text{cost}(\text{LF}))$
EF	0	0	0	1	$\ln(\text{cost}(\text{EF}))$
MF	0	0	0	0	$\ln(\text{cost}(\text{MF}))$

Outlier analysis

- Observation with lowest probability of choice = 3.83%
- Choice: Metro Area Flat
- Costs: BM (5.39), SM (5.78), LF (8.48), EF (n.a.), MF (38.28)
- Area of residence: perimeter (without extended)
- Number of users in the household: 2 (20-29 years)
- Income: 30K–40K
- **Conclusion: the model can be improved**

Market segments

- Compared predicted vs. observed shares per segment
- Let N_j be the set of samples individuals in segment j
- Observed share for alt. i and segment j

$$S(i, j) = \sum_{n \in N_j} y_{in} / N$$

- Predicted share for alt. i and segment j

$$\hat{S}(i, j) = \sum_{n \in N_j} P_n(i) / N$$

Market segments

Example: residential telephone

	ASC_BM	ASC_SM	ASC_LF	ASC_EF	BETA_C
BM	1	0	0	0	$\ln(\text{cost}(\text{BM}))$
SM	0	1	0	0	$\ln(\text{cost}(\text{SM}))$
LF	0	0	1	0	$\ln(\text{cost}(\text{LF}))$
EF	0	0	0	1	$\ln(\text{cost}(\text{EF}))$
MF	0	0	0	0	$\ln(\text{cost}(\text{MF}))$

- Two segments: up to 2 users, more than 2 users

Market segments

	Predicted			Observed		
	≤ 2	> 2	Total	≤ 2	> 2	Total
1	57	16	73	61	12	73
2	92	31	123	102	21	123
3	120	58	178	108	70	178
4	2	1	3	3	0	3
5	33	24	57	29	28	57
	303	131	434	303	131	434

Market segments

Error	≤ 2	> 2
1	-7.0%	35.8%
2	-10.2%	49.5%
3	11.2%	-17.3%
4	-37.6%	∞
5	12.9%	-13.4%

Market segments

Note:

- With a full set of constants: $\sum_{n \in N_j} y_{in} = \sum_{n \in N_j} P_n(i)$
- Do not saturate the model with constants